# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of

The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 2, 2016

### **American Superconductor Corporation**

(Exact name of registrant as specified in its charter)

Delaware	000-19672	04-2959321				
(State or other jurisdiction	(Commission	(IRS Employer				
of incorporation)	File Number)	Identification No.)				
64 Jackson Road Devens, Massachusetts		01434				
(Address of principal executive offices)		(Zip Code)				

Registrant's telephone number, including area code (978) 842-3000

#### Not Applicable

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On November 2, 2016, American Superconductor Corporation (the "Company") announced its financial results for the second quarter ended September 30, 2016 of the Company's fiscal year 2016. The full text of the press release issued in connection with the announcement is attached as Exhibit 99.1 to this Current Report on Form 8-K.

The information in this Item 2.02 of this Current Report on Form 8-K (including Exhibit 99.1) shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such a filing.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits:

Exhibit No.	<u>Description</u>
99.1	Press release issued by American Superconductor Corporation on November 2, 2016 (furnished, not "filed," for purposes of Section 18 of the Exchange Act).

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date:

November 2, 2016

### AMERICAN SUPERCONDUCTOR CORPORATION

By: /s/ David A. Henry

David A. Henry

Executive Vice President and Chief Financial Officer

### EXHIBIT INDEX

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## AMSC Reports Second Quarter Fiscal 2016 Financial Results and Provides Business Outlook

Company to host conference call today at 10:00 am ET

**Devens, MA – November 2, 2016 –** AMSC (NASDAQ: AMSC), a global solutions provider serving wind and power grid industry leaders, today reported financial results for its second quarter of fiscal 2016 ended September 30, 2016.

Revenues for the second quarter of fiscal 2016 were \$18.5 million, compared with \$19.0 million for the same period of fiscal 2015. The year-over-year decrease in revenues was due to modestly lower Wind segment revenues during the second quarter of fiscal 2016.

AMSC's net loss for the second quarter of fiscal 2016 decreased to \$7.3 million, or \$0.53 per share, from \$7.7 million, or \$0.57 per share, for the same period of fiscal 2015. The Company's non-GAAP net loss for the second quarter of fiscal 2016 was \$8.2 million, or \$0.60 per share, which was improved compared with a non-GAAP net loss of \$8.7 million, or \$0.64 per share, in the same period of fiscal 2015. Please refer to the financial table below for a reconciliation of GAAP to non-GAAP results.

Cash, cash equivalents and restricted cash at September 30, 2016 totaled \$26.6 million, compared with \$36.6 million at June 30, 2016.

"Revenues in our Wind segment returned to a more normal run-rate in the second quarter, while our Grid revenues continued to achieve year-over-year growth," said Daniel P. McGahn, President and CEO, AMSC. "While the first half of the fiscal year was challenging, we expect a stronger second half of the fiscal year, with growing revenues and minimal cash burn."

#### **Business Outlook**

"We anticipate higher Wind revenues and that our Grid revenues remain strong in the third quarter," said McGahn. For the third quarter ending December 31, 2016, AMSC expects that its revenues will be in the range of \$23.0 million to \$25.0 million. The Company's net loss and non-GAAP loss (as defined below) for the third quarter of fiscal 2016 are each expected to be less than \$8.0 million, or \$0.57 per share.

**Conference Call Reminder** 

press release

In conjunction with this announcement, AMSC management will participate in a conference call with investors beginning at 10:00 a.m. Eastern Time today to discuss the Company's financial results and business outlook. Those who wish to listen to the live or archived conference call webcast should visit the "Investors" section of the Company's website at http://www.amsc.com/investors. The live call also can be accessed by dialing 785-830-7989 and using conference ID 1601966.

#### About AMSC (NASDAQ: AMSC)

AMSC generates the ideas, technologies and solutions that meet the world's demand for smarter, cleaner ... better energy™. Through its Windtec™ Solutions, AMSC provides wind turbine electronic controls and systems, designs and engineering services that reduce the cost of wind energy. Through its Gridtec™ Solutions, AMSC provides the engineering planning services and advanced grid systems that optimize network reliability, efficiency and performance. The Company's solutions are now powering gigawatts of renewable energy globally and are enhancing the performance and reliability of power networks in more than a dozen countries. Founded in 1987, AMSC is headquartered near Boston, Massachusetts with operations in Asia, Australia, Europe and North America. For more information, please visit www.amsc.com.

AMSC, Windtec, Gridtec, and Smarter, Cleaner ... Better Energy are trademarks or registered trademarks of American Superconductor Corporation. All other brand names, product names, trademarks or service marks belong to their respective holders.

#### Forward-Looking Statements

This press release contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Any statements in this release about our expectations regarding anticipated financial results, a stronger second half of the fiscal year, higher Wind revenues and Grid revenues remaining strong in the third quarter and other statements containing the words "believes," "anticipates," "plans," "expects," "will" and similar expressions, constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements represent management's current expectations and are inherently uncertain. There are a number of important factors that could materially impact the value of our common stock or cause actual results to differ materially from those indicated by such forward-looking statements. These important factors include, but are not limited to: A significant portion of our revenues are derived from a single customer, Inox, and shipments to Inox may not commence in the time frame we expect or at all; We have a history of operating losses and negative operating cash flows, which may continue in the future and require us additional financing in the future; Our operating results may fluctuate significantly from quarter to quarter and may fall below expectations in any particular fiscal quarter; Our financial condition may have an adverse effect on our customer and supplier relationships; Our success in addressing the wind energy market is dependent on the manufacturers that license our designs; Our success in addressing the wind energy market is dependent on the manufacturers that license our designs; Our success is dependent upon attracting and retaining qualified personnel and our inability to do so could significantly damage our business and prospects; We rely upon third-party suppliers for the components and sub-assemblies of many of our Wind and Grid products, making us vulnerable to supply shortages and price fluctuations; We may not realize all of the sales expected from our backlog of orders and contracts; Our success depends upon the commercial use of high temperature superconductor ("HTS") products, which is currently limited, and a widespread commercial market for our products may not develop; Growth of the wind energy market depends largely on the availability and size of government subsidies and economic incentives; We have operations in and depend on sales in emerging markets, including India and China, and global conditions could negatively affect our operating results or limit our ability to expand our operations outside of these countries; We face risks related to our intellectual property; We face risks related to our legal proceedings; and the important factors discussed under the caption "Risk Factors" in Part 1. Item 1A of our Form 10-K for the fiscal year ended March 31, 2016, and our other reports filed with the SEC. These important factors, among others, could cause actual results to differ materially from those indicated by forward-looking statements made herein and presented elsewhere by management from time to time. Any such forward-looking statements represent management's estimates as of the date of this press release. While we may elect to update such forward-looking statements at some point in the future, we disclaim any obligation to do so, even if subsequent events cause our views to change. These forward-looking statements should not be relied upon as representing our views as of any date subsequent to the date of this press release.

## UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share data)

	Three months ended September 30,			Six months ended September 30,				
		2016		2015		2016		2015
Revenues								
Wind	\$	12,898	\$	13,583	\$	18,573	\$	31,747
Grid		5,609		5,421		13,279		10,980
Total revenues		18,507		19,004		31,852		42,727
Cost of revenues		16,404		15,992		28,886		36,495
Gross profit		2,103		3,012		2,966		6,232
Operating expenses:								
Research and development		2,867		3,003		5,819		6,165
Selling, general and administrative		6,347		6,773		13,563		14,308
Impairment of minority interest investment		_		38		_		779
Amortization of acquisition related intangibles		39		39		78		78
Total operating expenses		9,253		9,853		19,460		21,330
Operating loss		(7,150)		(6,841)		(16,494)		(15,098)
Change in fair value of derivatives and warrants		1,244		701		567		1,501
Interest expense, net		(107)		(286)		(243)		(603)
Other expense, net		(518)		(397)		(393)		(1,169)
Loss before income tax expense		(6,531)		(6,823)		(16,563)		(15,369)
Income tax expense		794		875		1,117		1,450
Net loss	\$	(7,325)	\$	(7,698)	\$	(17,680)	\$	(16,819)
Net loss per common share								
Basic	\$	(0.53)	\$	(0.57)	\$	(1.29)	\$	(1.31)
Diluted	\$	(0.53)	\$	(0.57)		(1.29)	\$	(1.31)
Weighted average number of common shares outstanding								
Basic		13,769		13,595		13,723		12,808
Diluted		13,769		13,595		13,723		12,808

## UNAUDITED CONSOLIDATED BALANCE SHEET (In thousands, except per share data)

	September 30, 2016		March 31, 2016		
ASSETS					
Current assets:					
Cash and cash equivalents	\$	25,262	\$	39,330	
Accounts receivable, net		12,130		19,264	
Inventory		26,448		18,512	
Prepaid expenses and other current assets		2,847		5,778	
Restricted cash		452		457	
Total current assets		67,139		83,341	
Property, plant and equipment, net		46,677		49,778	
Intangibles, net		571		854	
Restricted cash		934		934	
Deferred tax assets		96		96	
Other assets		336		315	
Total assets	\$	115,753	\$	135,318	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities:					
Accounts payable and accrued expenses	\$	18,581	\$	23,156	
Note payable, current portion, net of discount of \$77 as of	Ψ	10,501	Ψ	25,150	
September 30, 2016 and \$42 as of March 31, 2016		2,089		2,624	
Derivative liabilities		2,660		3,227	
Deferred revenue		17,341		12,000	
Total current liabilities	-	40,671		41,007	
Note payable, net of discount of \$133 as of March 31, 2016		_		1,367	
Deferred revenue		8,262		9,269	
Deferred tax liabilities		63		63	
Other liabilities		54		63	
Total liabilities		49,050		51,769	
Stockholders' equity:					
Common stock		143		141	
Additional paid-in capital	1,013,676			1,011,813	
Treasury stock	(1,371)			(881)	
Accumulated other comprehensive income	119		660		
Accumulated deficit		(945,864)		(928,184)	
Total stockholders' equity		66,703		83,549	
Total liabilities and stockholders' equity	\$	115,753	\$	135,318	
Total Habilities and Stockholders Equity		110,700	Ψ	100,010	

## UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)

Six months ended September 30,

	Sep	September 30,	
	2016		2015
Cash flows from operating activities:			
Not loss	¢ (17.60	O) ¢	(16.910)
Net loss  Adjustments to reconcile net loss to net cash used in operations:	\$ (17,68	0) \$	(16,819)
	3,73	Е	4,009
Depreciation and amortization  Stock-based compensation expense	1,65		1,834
	1,03	3	746
Impairment of minority interest investments  Provision for excess and obsolete inventory	-	1	
-	67	1	829
Write-off prepaid taxes	_		511
Loss from minority interest investments	-	7)	356
Change in fair value of derivatives and warrants	(56		(1,501
Non-cash interest expense		8	207
Other non-cash items	(10	3)	921
Changes in operating asset and liability accounts:			(1.10)
Accounts receivable	7,11		(1,196
Inventory	(8,69		3,478
Prepaid expenses and other current assets	2,84		2,957
Accounts payable and accrued expenses	(4,48		(3,337
Deferred revenue	4,49		(762
Net cash used in operating activities	(10,91	2)	(7,767
Cash flows from investing activities:			
Net cash used in investing activities	(36	8)	(228
Cash flows from financing activities:			
Net cash (used in)/provided by financing activities	(2,49	0)	20,202
Effect of exchange rate changes on cash and cash equivalents		8)	(125
Acces of Chemings and Champes on Cash and Cash equivalents			(120
Net (decrease)/increase in cash and cash equivalents	(14,06	8)	12,082
Cash and cash equivalents at beginning of year	39,33	0	20,490
Cash and cash equivalents at end of year	\$ 25,26	2 \$	32,572

### RECONCILIATION OF GAAP NET INCOME (LOSS) TO NON-GAAP NET INCOME (LOSS) (In thousands, except per share data)

	Three months ended September 30,			Six months ended September 30,			
	-	2016		2015	2016		2015
Net loss	\$	(7,325)	\$	(7,698)	(17,680)	\$	(16,819)
Stock-based compensation		653		706	1,653		1,834
Amortization of acquisition-related intangibles		39		39	78		78
Restructuring and impairment charges		_		38	_		779
Consumption of zero cost-basis inventory		(482)		(1,223)	(640)		(2,069)
Change in fair value of derivatives and warrants		(1,244)		(701)	(567)		(1,501)
Non-cash interest expense		42		96	98		207
Tax effect of adjustments		77	\$	_	102		_
Non-GAAP net loss	\$	(8,240)	\$	(8,743)	(16,956)	\$	(17,491)
Non-GAAP net loss per share	\$	(0.60)	\$	(0.64)	(1.24)	\$	(1.37)
Weighted average shares outstanding - basic and diluted		13,769		13,595	13,723		12,808

### Reconciliation of Forecast GAAP Net Loss to Non-GAAP Net Loss (In millions, except per share data)

	Three months ending
	<b>December 31, 2016</b>
Net loss	\$(8.0)
Stock-based compensation	0.6
Consumption of zero-cost inventory	(0.6)
Non-GAAP net loss	\$(8.0)
Non-GAAP net loss per share	\$(0.57)
Shares outstanding	14.0

Note: Non-GAAP net loss is defined by the Company as net loss before stock-based compensation; amortization of acquisition-related intangibles; consumption of zero cost-basis inventory; non-cash interest expense; change in fair value of derivatives and warrants; and other unusual charges, net of any tax effects related to these items. The Company believes non-GAAP net loss assists management and investors in comparing the Company's performance across reporting periods on a consistent basis by excluding these non-cash, non-recurring or other charges that it does not believe are indicative of its core operating performance. The Company also regards non-GAAP net loss as a useful measure of operating performance to complement operating loss, net loss and other GAAP financial performance measures. In addition, the Company uses non-GAAP net loss as a factor in evaluating management's performance when determining incentive compensation and to evaluate the effectiveness of its business strategies.

Generally, a non-GAAP financial measure is a numerical measure of a company's performance, financial position or cash flow that either excludes or includes amounts that are not normally excluded or included in the most directly comparable measure calculated and presented in accordance with GAAP. The non-GAAP measures included in this release, however, should be considered in addition to, and not as a substitute for or superior to, operating income, cash flows, or other measures of financial performance prepared in accordance with GAAP. A reconciliation of non-GAAP to GAAP net loss is set forth in the table above.

#### **AMSC Contact:**

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