
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

**QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934**

For The Quarter Ended: June 30, 2005

Commission File Number 0-19672

American Superconductor Corporation

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
organization or incorporation)

04-2959321
(I.R.S. Employer
Identification Number)

Two Technology Drive
Westborough, Massachusetts 01581
(Address of principal executive offices, including zip code)

(508) 836-4200
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES NO

Indicate by checkmark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). YES NO

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, par value \$.01 per share
Class

32,764,955
Outstanding as of August 4, 2005

AMERICAN SUPERCONDUCTOR CORPORATION

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AMERICAN SUPERCONDUCTOR CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEET

	June 30, 2005	March 31, 2005
	(Unaudited)	
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 46,180,342	\$ 38,592,032
Short-term marketable securities	32,627,220	40,628,967
Accounts receivable, net	6,016,766	5,464,726
Inventory	9,672,365	6,872,197
Prepaid expenses and other current assets	950,743	1,121,091
	<hr/>	<hr/>
Total current assets	95,447,436	92,679,013
Property, plant and equipment:		
Land	4,021,611	4,021,611
Construction in progress - building and equipment	449,245	311,266
Building	34,101,734	34,101,734
Equipment	43,364,522	42,442,903
Furniture and fixtures	3,118,702	4,048,332
Leasehold improvements	6,182,876	6,182,787
	<hr/>	<hr/>
	91,238,690	91,108,633
Less: accumulated depreciation	(41,327,223)	(39,769,469)
	<hr/>	<hr/>
Property, plant and equipment, net	49,911,467	51,339,164
Long-term marketable securities	2,645,024	8,360,222
Goodwill	1,107,735	1,107,735
Other assets	5,237,057	5,430,940
	<hr/>	<hr/>
Total assets	\$ 154,348,719	\$ 158,917,074
	<hr/>	<hr/>
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable and accrued expenses	\$ 13,073,132	\$ 13,394,690
Deferred revenue	2,310,749	2,012,030
	<hr/>	<hr/>
Total current liabilities	15,383,881	15,406,720
Commitments and contingencies (Note 8)		
Stockholders' equity:		
Common stock, \$.01 par value		
Authorized shares-100,000,000; shares issued and outstanding 32,815,475 and 32,545,156 at June 30, 2005 and March 31, 2005, respectively	328,155	325,452
Additional paid-in capital	465,153,059	463,632,864
Deferred compensation	(1,257,854)	(783,930)
Deferred contract costs - warrant	(24,079)	(25,584)
Accumulated other comprehensive loss	(93,036)	(135,477)
Accumulated deficit	(325,141,407)	(319,502,971)
	<hr/>	<hr/>
Total stockholders' equity	138,964,838	143,510,354
	<hr/>	<hr/>
Total liabilities and stockholders' equity	\$ 154,348,719	\$ 158,917,074
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The accompanying notes are an integral part of the condensed consolidated financial statements.

AMERICAN SUPERCONDUCTOR CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

	Three months ended June 30,	
	2005	2004
	(Unaudited)	
Revenues:		
Contract revenue	\$ 757,678	\$ 195,195
Product sales and prototype development contracts	11,443,989	12,454,881
Total revenues	12,201,667	12,650,076
Costs and expenses:		
Costs of revenue-contract revenue	653,329	184,148
Costs of revenue-product sales and prototype development contracts	11,341,509	13,486,178
Research and development	3,395,086	1,588,882
Selling, general and administrative	3,160,967	2,377,008
Total costs and expenses	18,550,891	17,636,216
Operating loss	(6,349,224)	(4,986,140)
Interest income	608,883	143,758
Fees - abandoned debt financing	—	(35,193)
Other income (expense), net	101,905	(68,593)
Net loss	\$ (5,638,436)	\$ (4,946,168)
Net loss per common share		
Basic and Diluted	\$ (0.17)	\$ (0.18)
Weighted average number of common shares outstanding		
Basic and Diluted	32,730,785	27,724,476

The accompanying notes are an integral part of the condensed consolidated financial statements.

AMERICAN SUPERCONDUCTOR CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS

	Three months ended June 30,	
	2005	2004
	(Unaudited)	
Net loss	\$(5,638,436)	\$(4,946,168)
Other comprehensive income (loss)		
Foreign currency translation	(562)	898
Unrealized gains (losses) on investments	43,003	(118,300)
Other comprehensive income (loss)	42,441	(117,402)
Comprehensive loss	\$(5,595,995)	\$(5,063,570)

The accompanying notes are an integral part of the condensed consolidated financial statements.

AMERICAN SUPERCONDUCTOR CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

	Three months ended June 30,	
	2005	2004
	(Unaudited)	
Cash flows from operating activities:		
Net loss	\$ (5,638,436)	\$ (4,946,168)
Adjustments to reconcile net loss to net cash used in operations:		
Depreciation and amortization	1,948,092	1,951,694
Loss on disposal of PP&E and abandoned patents	40,692	43,871
Amortization of deferred compensation expense	123,995	94,842
Amortization of deferred warrant costs	1,505	4,441
Stock compensation expense	3,433	—
Gain on valuation of warrant	(107,700)	—
Changes in operating asset and liability accounts :		
Accounts receivable	(552,040)	2,143,759
Inventory-current and long-term	(2,800,168)	(762,534)
Prepaid expenses and other current assets	169,881	35,254
Accounts payable and accrued expenses	71,986	(2,042,632)
Deferred revenue - current and long-term	298,719	1,077,552
Net cash used in operating activities	(6,440,041)	(2,399,921)
Cash flows from investing activities:		
Purchase of property, plant and equipment	(211,295)	(650,697)
Proceeds from the sale of property, plant and equipment	12,500	55,500
Purchase of marketable securities	(22,506,294)	(12,714,445)
Proceeds from the sale of marketable securities	36,266,242	7,890,191
Increase in other assets	(168,504)	(1,094,572)
Net cash (used in) provided by investing activities	13,392,649	(6,514,023)
Cash flows from financing activities:		
Additional expenses from secondary public offering	(66,060)	—
Net proceeds from issuances of common stock	701,762	1,004,607
Net cash provided by financing activities	635,702	1,004,607
Net increase (decrease) in cash and cash equivalents	7,588,310	(7,909,337)
Cash and cash equivalents at beginning of period	38,592,032	31,241,237
Cash and cash equivalents at end of period	\$ 46,180,342	\$ 23,331,900
Noncash issuance of common stock	\$ 413,272	\$ 94,842

The accompanying notes are an integral part of the condensed consolidated financial statements.

AMERICAN SUPERCONDUCTOR CORPORATION
NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. Nature of the Business and Operations

American Superconductor Corporation (the Company or AMSC) was formed on April 9, 1987. The Company is focused on developing, manufacturing and selling products using two core technologies: high temperature superconductor (HTS) wires and power electronic converters for electric power applications. The Company also assembles superconductor wires and power electronic converters into fully-integrated products, such as HTS ship propulsion motors and dynamic reactive compensation systems, which the Company sells or plans to sell to end users. The Company operates in three business segments—AMSC Wires, SuperMachines and Power Electronic Systems.

The Company has generated operating losses since its inception in 1987 and expects to continue incurring losses until at least the end of fiscal 2007. Operating losses for the fiscal years ended March 31, 2005, 2004 and 2003 have contributed to net cash used by operating activities of \$9,283,107, \$17,421,953 and \$39,604,957, respectively, for these periods. For the three months ended June 30, 2005, net cash used by operating activities was \$6,440,041.

The Company had cash, cash equivalents, short-term and long-term marketable securities of \$81,452,586 as of June 30, 2005. To supplement the Company's cash available for operations, as well as for capital expenditures for the scale-up of manufacturing of second generation (2G) wire, the Company issued 4,600,000 shares of its common stock in a public equity offering in March 2005 that raised \$45,540,000 (after deducting underwriting commissions and discounts but before deducting offering expenses).

The Company currently derives a portion of its revenue from research and development contracts. The Company recorded contract revenue related to research and development contracts of \$757,678 and \$195,195 for the three months ended June 30, 2005 and 2004, respectively. In addition, the Company recorded prototype development contract revenue on U.S. Navy and other contracts of \$5,944,224 and \$7,473,620 for the three months ended June 30, 2005 and 2004, respectively, which are included under "Revenues – Product sales and prototype development contracts."

Costs of revenue include research and development (R&D) and selling, general, and administrative (SG&A) expenses that are incurred in the performance of these development contracts.

R&D and SG&A expenses included as costs of revenue for these development contracts were as follows:

	Three Months Ended June 30,	
	2005	2004
	(Unaudited)	
Research and development expenses	\$ 7,402,360	\$ 8,823,173
Selling, general and administrative expenses	\$ 1,470,948	\$ 2,001,976

AMERICAN SUPERCONDUCTOR CORPORATION
NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

2. Basis of Presentation

The accompanying condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles. The unaudited condensed consolidated financial statements of the Company presented herein have been prepared in accordance with the Securities and Exchange Commission's (SEC) instructions to Form 10-Q and as such do not include all of the information and note disclosures included in annual financial statements prepared in accordance with generally accepted accounting principles. Certain information and footnote disclosure normally included in the Company's annual consolidated financial statements have been condensed or omitted. The interim condensed consolidated financial statements, in the opinion of management, reflect all adjustments (consisting of normal recurring accruals) necessary for a fair presentation of the results for the interim periods ended June 30, 2005 and 2004 and the financial position at June 30, 2005.

The results of operations for the interim period are not necessarily indicative of the results of operations to be expected for the fiscal year. The Company suggests that these interim condensed consolidated financial statements be read in conjunction with the audited consolidated financial statements for the fiscal year ended March 31, 2005 which are contained in the Company's Annual Report on Form 10-K covering the fiscal year ended March 31, 2005.

There has been no material change to the Company's significant accounting policies from those described in the Form 10-K for the year ended March 31, 2005.

3. Stock-Based Compensation Plans and Pro Forma Stock-Based Compensation Expense

The Company applies Accounting Principles Board Opinion (APB) No. 25, "Accounting for Stock Issued to Employees," and related interpretations in accounting for its stock-based compensation plans. Accordingly, no accounting recognition is given to stock options granted at fair market value until they are exercised. Upon exercise, net proceeds, including tax benefits realized, are credited to stockholders' equity.

In October 1995, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 123, "Accounting for Stock-Based Compensation," which sets forth a fair-value-based method of recognizing stock-based compensation expense. As permitted by SFAS No. 123, the Company has elected to continue to apply APB No. 25 to account for its stock-based compensation plan.

Had compensation cost for awards granted under the Company's stock-based compensation plan been determined based on the fair value at the grant dates consistent with the method set forth under SFAS No. 123, as amended by SFAS No. 148, "Accounting for Stock-Based Compensation—Transition and Disclosure", the effect on certain financial information of the Company would have been as follows:

	For the three months ended June 30,	
	2005	2004
Net loss	\$ (5,638,436)	\$ (4,946,168)
Add: Stock compensation expense under APB 25	123,995	94,842
Less: Stock compensation costs, net of tax, had all options been recorded at fair value per SFAS 123	(627,048)	(602,513)
Pro forma net loss	\$ (6,141,489)	\$ (5,453,839)
Weighted average shares, basic and diluted	32,730,785	27,724,476
Net loss per share, as reported	\$ (0.17)	\$ (0.18)
Net loss per share, pro forma	\$ (0.19)	\$ (0.20)

AMERICAN SUPERCONDUCTOR CORPORATION
NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

The pro forma amounts include the effects of all activity under the Company's stock-based compensation plans since April 1, 2000. The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model with the following assumptions used for grants:

	For the three months ended June 30,	
	2005	2004
Dividend yield	None	None
Expected volatility	50.7%	39%
Risk-free interest rate	3.875%	3.0%
Expected life (years)	6.1	6.5
Weighted average fair value of options granted at fair market value during the three months ended June 30,:		
2005		\$5.70
2004		\$6.80

The above amounts may not be indicative of future expense because amounts are recognized over the vesting period and the Company expects it will have additional grants and related activity under these plans in the future.

4. Net Loss per Common Share

Basic earnings per share (EPS) is computed by dividing net loss available to common stockholders by the weighted-average number of common shares outstanding for the period. Diluted EPS is computed using the weighted average number of common shares and dilutive common equivalent shares outstanding during the period. Common equivalent shares include the effect of the exercise of stock options and warrants. For the three months ended June 30, 2005 and 2004, common equivalent shares of 3,506,667 and 1,958,592, respectively, were not included in the calculation of diluted EPS as they were considered antidilutive.

AMERICAN SUPERCONDUCTOR CORPORATION
NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

5. Accounts Receivable

Accounts receivable at June 30, 2005 and March 31, 2005 consisted of the following:

	<u>June 30, 2005</u>	<u>March 31, 2005</u>
Accounts receivable (billed)	\$2,640,593	\$ 3,603,537
Accounts receivable (unbilled)	3,378,008	1,908,512
Less: Allowance for doubtful accounts	(1,835)	(47,323)
Net accounts receivable	<u>\$6,016,766</u>	<u>\$ 5,464,726</u>

6. Inventories

Inventories at June 30, 2005 and March 31, 2005 consisted of the following:

	<u>June 30, 2005</u>	<u>March 31, 2005</u>
Raw materials	\$1,123,251	\$ 1,092,263
Work-in-progress	5,247,989	4,398,901
Finished goods	3,301,125	1,381,033
	<u>\$9,672,365</u>	<u>\$ 6,872,197</u>

Finished goods inventory includes the cost of products shipped to customers on contracts on which revenue will be deferred until final customer acceptance.

7. Accounts Payable and Accrued Expenses

Accounts payable and accrued expenses at June 30, 2005 and March 31, 2005 consisted of the following:

	<u>June 30, 2005</u>	<u>March 31, 2005</u>
Accounts payable	\$ 4,788,598	\$ 3,719,644
Accrued restructuring	55,658	68,234
Accrued employee stock purchase plan	118,500	233,973
Accrued expenses	6,152,634	5,006,466
Accrued litigation costs (including warrants)	845,640	2,653,340
Accrued management bonus	245,181	921,898
Accrued vacation	866,921	791,135
Accounts payable and accrued expenses	<u>\$13,073,132</u>	<u>\$ 13,394,690</u>

AMERICAN SUPERCONDUCTOR CORPORATION
NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

8. Commitments and Contingencies

Under Delaware law, the Company is required to indemnify its officers and directors for liabilities incurred under certain circumstances. The term of the indemnification period is for the officer's or director's lifetime. The maximum potential amount of future payments the Company could be required to make is unlimited; however, the Company has a Director and Officer insurance policy that limits its indemnification exposure and enables it to recover a portion of any future amounts paid. As a result of its insurance policy coverage, the Company believes its indemnification exposure is minimal. These indemnification obligations were grandfathered under the provisions of FASB Interpretation No. (FIN) 45 as they were in effect prior to March 31, 2003. Accordingly, the Company has no liabilities recorded under FIN No. 45 as of June 30, 2005.

The Company received notice on November 5, 2003 of a lawsuit filed against it on October 28, 2003 in the Court of Chancery of the State of Delaware in and for New Castle County by TM Capital Corp. ("TM Capital"), a past financial advisor to the Company, under which TM Capital claimed to be entitled to cash and equity compensation with respect to the Company's October 2003 public equity offering.

On April 4, 2005, the Company and TM Capital agreed to resolve all claims between them and entered into a settlement agreement that provides for, among other things, the cash payment by the Company to TM Capital of \$1,700,000 and the issuance by the Company to TM Capital of a common stock purchase warrant for 200,000 shares of the Company's common stock, exercisable for a five-year term, with an exercise price of \$9.50 per share (the "Warrant"). The Company valued the Warrant at \$953,340 as of March 31, 2005 using the Black-Scholes method.

The Company and TM Capital also entered into a registration rights agreement wherein the Company agreed to register for public resale the shares of the Company's common stock issuable upon exercise of the Warrant. In connection with the settlement, the Company recorded the liability on its balance sheet as of March 31, 2005 and the SG&A expense of \$2,653,340 on its Statement of Operations for the year ended March 31, 2005.

The accrued warrant cost will continue to be classified as a current liability in accordance with Emerging Issues Task Force (EITF) Issue No. 00-19 until such time as the Warrant is exercised, and will be marked to market based primarily on the current price and expected volatility of the Company's common stock as of the end of each reporting period. The Warrant was re-valued at \$845,640 as of June 30, 2005, resulting in a gain of \$107,700 (reported under Other income (expense) in the Condensed Consolidated Statements of Operations), compared to the March 31, 2005 warrant valuation of \$953,340. The following Black-Scholes assumptions were used:

	<u>June 30, 2005</u>	<u>March 31, 2005</u>
Expected volatility	50.7%	46.7%
Risk-free interest rate	3.875%	4.0%
Expected life (years)	4.75	5.0

AMERICAN SUPERCONDUCTOR CORPORATION
NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

9. Cost-Sharing Arrangements

The Company has entered into several cost-sharing arrangements with various agencies of the United States government. Funds paid to the Company under these agreements are not reported as revenues but are used to directly offset a portion of the Company's R&D and SG&A expenses, and to purchase capital equipment. The Company recorded costs and funding under these agreements of \$247,262 and \$129,352, respectively, for the three months ended June 30, 2005 and \$1,158,210 and \$506,088, respectively, for the three months ended June 30, 2004. At June 30, 2005, total funding received to date under these agreements was \$18,746,000.

10. Business Segment Information

The Company has three reportable business segments—AMSC Wires, SuperMachines, and Power Electronic Systems.

The AMSC Wires business segment develops, manufactures and sells HTS wire. The focus of this segment's current development, manufacturing and sales efforts is on HTS wire for power transmission cables, motors, generators, synchronous condensers and specialty electromagnets.

The SuperMachines business segment develops and commercializes electric motors, generators, and synchronous condensers based on HTS wire. Its primary focus for motors and generators is on ship propulsion.

The Power Electronic Systems business segment develops and sells power electronic converters and designs, manufactures and sells integrated systems based on those converters for power quality and reliability solutions and for wind farm applications.

A significant majority of our sales are to U.S.-based customers. All of our revenue transactions are originated and fulfilled from the U.S.

The operating results for the three business segments are as follows:

<u>Revenues*</u>	<u>Three Months Ended June 30,</u>	
	<u>2005</u>	<u>2004</u>
AMSC Wires	\$ 2,928,144	\$ 3,334,149
SuperMachines	6,001,958	7,385,731
Power Electronic Systems	3,271,565	1,930,196
Total	<u>\$12,201,667</u>	<u>\$12,650,076</u>

* See Note 9. Cost-sharing funding is not included in reported revenues.

<u>Operating profit (loss)</u>	<u>Three Months Ended June 30,</u>	
	<u>2005</u>	<u>2004</u>
AMSC Wires	\$(4,714,144)	\$(2,889,002)
SuperMachines	(96,149)	(296,727)
Power Electronic Systems	(1,050,196)	(1,348,846)
Unallocated corporate expense	(488,735)	(451,565)
Total	<u>\$(6,349,224)</u>	<u>\$(4,986,140)</u>

AMERICAN SUPERCONDUCTOR CORPORATION
NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

The assets for the three business segments (plus Corporate cash) are as follows:

	For the Period Ended	
	June 30, 2005	March 31, 2005
AMSC Wires	\$ 59,730,560	\$ 59,587,516
SuperMachines	4,600,061	5,538,203
Power Electronic Systems	8,565,512	6,210,134
Corporate cash and marketable securities	81,452,586	87,581,221
Total	\$154,348,719	\$158,917,074

The accounting policies of the business segments are the same as those for the consolidated Company, except that certain corporate expenses which the Company does not believe are specifically attributable or allocable to any of the three business segments have been excluded from the segment operating income (loss). Corporate unallocated expenses include the rent and occupancy costs associated with the unoccupied portion of the Company's Westborough, MA corporate headquarters.

11. New Accounting Pronouncements

On December 16, 2004 the FASB issued its final standard on accounting for share-based payments, SFAS No. 123R (revised 2004), Share-Based Payment (SFAS 123R), that requires companies to expense the value of employee stock options and similar awards. SFAS 123R addresses the accounting for share-based payment transactions with employees, excluding employee stock ownership plans (ESOPs) and awards made in connection with business combinations. Examples include employee stock purchase plans (ESPPs), stock options, restricted stock, and stock appreciation rights. Under SFAS 123R, the most significant change in practice would be treating the fair value of stock-based payment awards that are within its scope as compensation expense in the income statement beginning on the date that a company grants the awards to employees. The expense would be recognized over the vesting period for each option tranche and adjusted for actual forfeitures that occur before vesting. In March 2005, the SEC issued Staff Accounting Bulletin (SAB) 107. SAB 107 expresses views of the SEC regarding the interaction between SFAS 123R and certain SEC rules and regulations and provides the SEC's views regarding the valuation of share-based payment arrangements for public companies. SFAS 123R and SAB 107 are effective for the Company in the period beginning April 1, 2006. The Company is currently assessing the impact the adoption of this standard will have on its financial position and results of operations. The pro forma disclosures previously permitted under SFAS 123 will no longer be an alternative to financial statement recognition. However, these pro forma disclosures provide an indication of what the effect of adopting SFAS 123R would have been on the historical periods presented.

In November 2004, the FASB issued SFAS No. 151, "Inventory Costs-an Amendment of ARB No. 43, Chapter 4." This accounting standard, which is effective for annual periods beginning after June 15, 2005, requires that abnormal amounts of idle facility expense, freight, handling costs, and wasted materials (spoilage) should be recognized as current-period charges. The Company does not expect the adoption of SFAS No. 151 to have a material effect on its financial position or results of operations.

AMERICAN SUPERCONDUCTOR CORPORATION
NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

In May 2005, FASB issued SFAS No. 154, "Accounting Changes and Error Corrections." SFAS No. 154 replaces APB No. 20, "Accounting Changes," and SFAS No. 3, "Reporting Accounting Changes in Interim Financial Statements," and establishes retrospective application as the required method for reporting a change in accounting principle. SFAS No. 154 provides guidance for determining whether retrospective application of a change in accounting principle is impracticable and for reporting a change when retrospective application is impracticable. The reporting of a correction of an error by restating previously issued financial statements is also addressed. SFAS No. 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. The Company does not anticipate that the adoption of SFAS No. 154 will have a material impact on its consolidated results of operations.

AMERICAN SUPERCONDUCTOR CORPORATION

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Executive Overview

American Superconductor Corporation was founded in 1987. We are focused on developing, manufacturing and selling products using two core technologies: high temperature superconductor (HTS) wires and power electronic converters for electric power applications. We also assemble superconductor wires and power electronic converters into fully integrated products, such as HTS ship propulsion motors and dynamic reactive compensation systems, which we sell or plan to sell to end users. Current or prospective customers for our products include electric utilities, electrical equipment manufacturers, industrial power users and commercial and military shipbuilders.

Our HTS wire addresses constraints on the power grids in the U.S. and other developed countries by increasing the electric current carrying capacity of the transmission cables comprising these power grids. In addition, our HTS wire, when incorporated into primary electrical equipment such as motors and generators, can provide increased manufacturing and operating savings due to a significant reduction in size and weight of this equipment. Also, our power electronic converters increase the quality and reliability of electric power that is transmitted by electric utilities or consumed by large industrial entities.

Our products are in varying stages of commercialization. Our power electronic converters have been sold commercially, as part of an integrated system, to utilities, manufacturers and wind farm owners since 1999. Our HTS wire has been produced commercially since the beginning of 2003, although its principal applications (power cables, rotating machines, specialty magnets) are currently in the prototype stage. Some of these prototypes are funded by U.S. government contracts, primarily with the Department of Defense and Department of Energy (DOE).

Our cash requirements depend on numerous factors, including successful completion of our product development activities, ability to commercialize our product prototypes, rate of customer and market adoption of our products and the continued availability of U.S. government funding during the product prototype phase. Significant deviations to our business plan with regard to these factors, which are important drivers to our business, could have a material adverse effect on our operating performance, financial condition, and future business prospects. We expect to pursue the expansion of our operations through internal growth and strategic alliances.

Critical Accounting Policies and Estimates

The preparation of consolidated financial statements requires that we make estimates and judgments that affect the reported amounts of assets, liabilities, revenue and expenses, and related disclosure of contingent assets and liabilities. We base our estimates on historical experience and various other assumptions that are believed to be reasonable under the

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circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ under different assumptions or conditions.

Our accounting policies that involve the most significant judgments and estimates are as follows:

- Revenue recognition and deferred revenue;
- Allowance for doubtful accounts;
- Long-lived assets;
- Inventory accounting;
- Deferred tax assets; and
- Goodwill.

Revenue recognition and deferred revenue. For certain arrangements, such as contracts to perform research and development, prototype development contracts and certain product sales, we record revenues using the percentage of completion method, measured by the relationship of costs incurred to total estimated contract costs. We use the percentage of completion revenue recognition method when a purchase arrangement meets all of the criteria in Statement of Position 81-1. Percentage of completion revenue recognition accounting is predominantly used on long-term prototype development contracts with the U.S. government, such as the 36.5 Megawatt (MW) motor contract with the U.S. Navy. We follow this method since reasonably dependable estimates of the revenues and costs applicable to various stages of a contract can be made. However, the ability to reliably estimate total costs at completion is challenging, especially on long-term prototype development contracts, and could result in future changes in contract estimates. Since many contracts extend over a long period of time, revisions in cost and funding estimates during the progress of work have the effect of adjusting earnings applicable to prior-period performance in the current period. Recognized revenues and profit or loss are subject to revisions as the contract progresses to completion. Revisions in profit or loss estimates are charged to income in the period in which the facts that give rise to the revision become known. Some of our contracts contain incentive provisions, based upon performance in relation to established targets, which are recognized in the contract estimates when deemed realizable.

We recognize revenue from product sales upon customer acceptance, which can occur at the time of delivery, installation, or post-installation, where applicable, provided persuasive evidence of an arrangement exists, delivery has occurred, the sales price is fixed or determinable and the collectibility is reasonably assured. When other significant obligations remain after products are delivered, revenue is recognized only after such obligations are fulfilled. The determination of what constitutes a significant post-delivery performance obligation (if any post-delivery performance obligations exist) is the primary subjective consideration we systemically evaluate in the context of each product shipment in order to determine whether to recognize revenue on

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the order or to defer the revenue until all post-delivery performance obligations have been completed. Customer deposits received in advance of revenue recognition are recorded as deferred revenue until customer acceptance is received. Deferred revenue also represents the amount billed to and/or collected from commercial and government customers on contracts which permit billings to occur in advance of contract performance/revenue recognition.

Allowance for doubtful accounts. If the financial condition of our customers were to deteriorate, resulting in an impairment of their ability to make payments, additional provisions for bad debt allowances may be required. The allowance for doubtful accounts was \$2,000 and \$47,000 on June 30, 2005 and March 31, 2005, respectively.

Over 80% of our total revenues in fiscal 2005 and over 70% of our total revenues in the first quarter of fiscal 2006 were to two customers we consider to be financially stable – the U.S. government (various agencies thereof) and General Electric. For other customers, allowances for doubtful accounts are evaluated on a case-by-case basis, as necessary, considering several factors such as the age of the accounts receivable, the financial stability of the customer, discussions that may have occurred with the customer, and our judgment as to the overall collectibility of the receivable.

Long-Lived Assets. We periodically evaluate our long-lived assets for potential impairment under Statement of Financial Accounting Standards (SFAS) No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." We perform these evaluations whenever events or circumstances suggest that the carrying amount of an asset or group of assets is not recoverable. Our judgments regarding the existence of impairment indicators are based on market and operational performance. Indicators of potential impairment include:

- a significant change in the manner in which an asset is used;
- a significant decrease in the market value of an asset;
- a significant adverse change in its business or the industry in which it is sold;
- a current period operating cash flow loss combined with a history of operating or cash flow losses or a projection or forecast that demonstrates continuing losses associated with the asset; and
- significant advances in our technologies that require changes in our manufacturing process.

If we believe an indicator of potential impairment exists, we test to determine whether impairment recognition criteria in SFAS No. 144 have been met. To analyze a potential impairment, we project undiscounted future cash flows over the remaining life of the asset or the primary asset in the asset group, using a probability-weighted multiple scenario approach, reflecting a range of possible outcomes. If these projected cash flows are less than the carrying amount, an impairment loss is recognized based on the fair value of the asset or asset group less any costs of disposition. Evaluating the impairment requires judgment by our management to

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estimate future operating results and cash flows. If different estimates were used, the amount and timing of asset impairments could be affected. We charge impairments of the long-lived assets to operations if our evaluations indicate that the carrying values of these assets are not recoverable.

Inventory accounting. We write down inventory for estimated obsolescence or unmarketable inventory in an amount equal to the difference between the cost of the inventory and the estimated realizable value based upon assumptions of future demand and market conditions. If actual market conditions are less favorable than those projected, additional inventory write-downs may be required. Program costs may be deferred and recorded as inventory on contracts on which costs are incurred in excess of funding, if future funding is deemed probable.

Deferred tax assets. We have recorded a full valuation allowance to reduce our deferred tax assets to the amount that is more likely than not to be realized. While we consider future taxable income and tax planning strategies in assessing the need for the valuation allowance, if management were to determine that we would be able to realize deferred tax assets in the future in excess of the net recorded amount, an adjustment to the deferred tax asset would increase income in the period such determination was made.

Goodwill. Goodwill represents the excess of cost over net assets of acquired businesses that are consolidated. Pursuant to SFAS No. 142 "Goodwill and Other Intangible Assets," goodwill is not amortized. In lieu of amortization, we perform an impairment review of our goodwill at least annually or when events and changes in circumstances indicate the need for such a detailed impairment analysis, as prescribed by SFAS No. 142. To date, we have determined that goodwill is not impaired, but we could in the future determine that goodwill is impaired, which would result in a charge to earnings.

Results of Operations

The Company has three reportable business segments—SuperMachines, Power Electronic Systems, and AMSC Wires.

The SuperMachines business segment develops and commercializes electric motors, generators, and synchronous condensers based on HTS wire. Its primary focus for motors and generators is on ship propulsion.

The Power Electronic Systems business segment develops and sells power electronic converters and designs, manufactures and sells integrated systems based on those converters for power quality and reliability solutions and for wind farm applications.

The AMSC Wires business segment develops, manufactures and sells HTS wire. The focus of this segment's current development, manufacturing and sales efforts is on HTS wire for power transmission cables, motors, generators, synchronous condensers and specialty electromagnets.

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Revenues

Total consolidated revenues decreased to \$12,202,000 in the quarter ended June 30, 2005 from \$12,650,000 for the same prior-year period, a decrease of \$448,000 or 4%.

Revenues	Three months ended June 30,	
	2005	2004
SuperMachines	\$ 6,002,000	\$ 7,386,000
Power Electronic Systems	3,272,000	1,930,000
AMSC Wires	2,928,000	3,334,000
Total	\$12,202,000	\$12,650,000

The \$448,000 decrease in consolidated revenues was the result of decreases of \$1,384,000 in the SuperMachines business unit and \$406,000 in the AMSC Wires business unit partially offset by a \$1,342,000 increase in revenues at Power Electronic Systems.

Revenues in our SuperMachines business unit decreased to \$6,002,000 for the quarter ended June 30, 2005 from \$7,386,000 for the quarter ended June 30, 2004, driven by a lower level of work performed on the U.S. Navy 36.5 MW motor program, on which revenues were \$5,942,000 and \$7,004,000 for the quarters ended June 30, 2005 and 2004, respectively. The decrease in spending on this cost plus incentive fee contract was the result of lower direct labor charges to the 36.5 MW motor program, and lower associated overhead billings, due to the substantial completion of engineering design work and HTS coil fabrication in fiscal 2005. The lower labor charges were partially offset by a higher level of subcontractor costs as the execution of some of the program task requirements shifted from internal to external resources. We expect fiscal 2006 36.5 MW motor program revenues, which are subject to future government funding authorizations, to be lower than corresponding revenues in fiscal 2005 due to the lower level of work required to be performed in connection with the planned contractual scope of work in the third year of the program.

Revenues in our Power Electronic Systems business unit increased to \$3,272,000 for the quarter ended June 30, 2005 from \$1,930,000 for the same prior-year period, primarily as a result of three factors: a \$757,000 increase in system revenues as a result of the completion of a major D-VAR® installation for a U.S.-based wind farm in the first quarter of fiscal 2006 (compared to a smaller D-VAR installation in Europe in the first quarter of the prior year), a \$202,000 increase in PowerModule™ power converter sales, and the recognition of \$316,000 of revenue in connection with the completion of certain performance-based milestones related to the operation of four PQ-IVR™ systems shipped to an industrial customer in fiscal 2005.

Revenues in our AMSC Wires business unit, which consist of contract revenues and product sales from HTS wire sales and the DOE-sponsored project to install an HTS power cable in the transmission grid of the Long Island Power Authority (LIPA), decreased to \$2,928,000 for the quarter ended June 30, 2005 from \$3,334,000 for the same period of the prior year. The decline in AMSC Wires revenues in the first quarter of fiscal 2006, compared to the same prior-year period, was attributable to a \$844,000 decrease in product sales, which were \$2,295,000 in the quarter ended June 30, 2005 compared to \$3,139,000 in the same prior-year period. Wire sales in the quarter ended June 30, 2005 were \$913,000, as compared to wire sales of \$1,756,000 in the first quarter of fiscal 2005. Wire sales in the first quarter of fiscal 2005 included several large wire shipments

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to customers in Japan and China and represented 47% of our total fiscal 2005 wire sales of \$3,756,000. Product sales recognized on a percentage of completion basis on the LIPA project were \$1,382,000 in the quarter ended June 30, 2005, essentially unchanged from LIPA-related revenues of \$1,383,000 in the same prior-year period.

Contract revenues in the AMSC Wires business unit increased by \$438,000 to \$633,000 in the first quarter of fiscal 2006 from \$195,000 in the same prior-year period, partially offsetting the decrease in product sales at AMSC Wires. The increase in contract revenues was primarily the result of a \$391,000 increase in work performed on the second generation (2G) research contract awarded by the Defense Advanced Research Projects Agency (DARPA) in June 2004.

Cost-sharing funding

In addition to reported revenues, we also received funding of \$129,000 for the quarter ended June 30, 2005 under U.S. government cost-sharing agreements with the U.S. Air Force, Department of Commerce, and DOE, compared to \$506,000 for the quarter ended June 30, 2004, a decrease of \$377,000 or 74%. All of our cost-sharing agreements provide funding in support of 2G wire development work being done in the AMSC Wires business unit. We anticipate that a portion of our funding in the future will continue to come from cost-sharing agreements as we continue to develop joint programs with government agencies. Backlog as of June 30, 2005 relating to cost-sharing agreements was at \$1,248,000. As required by government contract accounting guidelines, funding from government cost-sharing agreements is recorded as an offset to research and development and selling, general and administrative expenses, rather than as revenue.

Costs and expenses

Total costs and expenses for the quarter ended June 30, 2005 were \$18,551,000 compared to \$17,636,000 for the same period last year.

“Costs of revenue – product sales and prototype development contracts” decreased by \$2,144,000 to \$11,342,000 for the quarter ended June 30, 2005, compared to \$13,486,000 for the same period of the prior year. This decrease was directly related to the lower level of prototype development contract revenues in the SuperMachines business unit, improved manufacturing yields at AMSC Wires, and the decrease in AMSC Wires product sales, partially offset by higher costs of revenue in connection with the increased level of product sales at Power Electronic Systems. “Costs of revenue – contract revenue” increased by \$469,000 to \$653,000 for the quarter ended June 30, 2005, compared to \$184,000 for the same period of the prior year. “Costs of revenue – contract revenue” increased proportionally with the higher level of contract revenue.

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Research and development

A portion of our R&D expenditures related to externally funded development contracts has been classified as costs of revenue (rather than as R&D expenses). Additionally, a portion of R&D expenses was offset by cost-sharing funding. Our R&D expenditures are summarized as follows:

	Three Months Ended June 30,	
	2005	2004
R&D expenses per Consolidated Statements of Operations	\$ 3,395,000	\$ 1,589,000
R&D expenditures classified as Costs of revenue	7,403,000	8,823,000
R&D expenditures offset by cost-sharing funding	81,000	322,000
Aggregated R&D expenses	\$10,879,000	\$10,734,000

R&D expenses (exclusive of amounts classified as costs of revenue and amounts offset by cost-sharing funding) increased to \$3,395,000 in the quarter ended June 30, 2005 from \$1,589,000 for the same period last year primarily as a result of a lower percentage of the R&D costs being classified as costs of revenue due to the lower level of funded prototype development contract work in SuperMachines and as a result of a lower percentage of AMSC Wires' labor and overhead costs being absorbed into costs of revenue in support of the lower level of product sales. Aggregated R&D expenses, which include amounts classified as costs of revenue and amounts offset by cost-sharing funding, increased by \$145,000 to \$10,879,000 in the quarter ended June 30, 2005 from \$10,734,000 for the same period last year as a result of increases in 2G R&D spending at AMSC Wires and R&D spending at Power Electronic Systems.

Selling, general, and administrative

A portion of the SG&A expenditures related to externally funded development contracts has been classified as costs of revenue (rather than as SG&A expenses). Additionally, a portion of SG&A expenses was offset by cost-sharing funding. Our SG&A expenditures are summarized as follows:

	Three Months Ended June 30,	
	2005	2004
SG&A expenses per Consolidated Statements of Operations	\$3,161,000	\$2,377,000
SG&A expenditures classified as Costs of revenue	1,471,000	2,002,000
SG&A expenditures offset by cost sharing funding	48,000	184,000
Aggregated SG&A expenses	\$4,680,000	\$4,563,000

SG&A expenses (exclusive of amounts classified as costs of revenue and amounts offset by cost-sharing funding) increased to \$3,161,000 in the quarter ended June 30, 2005 from \$2,377,000 for the same period last year primarily as a result of a lower percentage of the SG&A costs being classified as costs of revenue due to the lower level of funded prototype development

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contract work in SuperMachines. Aggregated SG&A expenses, which include amounts classified as costs of revenue and amounts offset by cost-sharing funding, increased by \$117,000 to \$4,680,000 for the quarter ended June 30, 2005 from \$4,563,000 for the same period last year. This increase was primarily the result of higher sales and marketing expenses in our Massachusetts and Wisconsin operations, as well as higher independent auditor and legal expenses.

We present Aggregated R&D and Aggregated SG&A expenses, which are non-GAAP measures, because we believe this presentation provides useful information on our aggregate R&D and SG&A spending and because R&D and SG&A expenses as reported on the Consolidated Statements of Operations have been and may in the future be subject to significant fluctuations solely as a result of changes in the level of externally funded contract development work, resulting in significant changes in the amount of the costs recorded as costs of revenue rather than as R&D and SG&A expenses, as discussed above.

Operating loss

<u>Operating loss</u>	<u>Three Months Ended June 30,</u>	
	<u>2005</u>	<u>2004</u>
SuperMachines	\$ (96,000)	\$ (297,000)
Power Electronic Systems	(1,050,000)	(1,349,000)
AMSC Wires	(4,714,000)	(2,889,000)
Unallocated corporate expense	(489,000)	(451,000)
Total	\$(6,349,000)	\$(4,986,000)

The operating loss at SuperMachines decreased to \$96,000 in the quarter ended June 30, 2005 compared to \$297,000 in the same prior-year period, when the business unit's operating loss was adversely affected by a \$400,000 adjustment to the cost-based incentive fee on the 36.5 MW motor program, due to the identification of higher than anticipated spending by one of our subcontractors on this cost plus incentive fee contract.

The operating loss at Power Electronic Systems decreased to \$1,050,000 in the quarter ended June 30, 2005 from \$1,349,000 in the prior-year period as the result of higher gross margins in fiscal 2006 in connection with the increased level of product sales.

The operating loss at AMSC Wires increased to \$4,714,000 in the quarter ended June 30, 2005 from \$2,889,000 in the same prior-year period as a result of several factors: the decrease in product sales, a decrease in the level of wire utilized on an intercompany basis (more of AMSC Wires' overhead cost was absorbed into SuperMachines costs of revenue in the first quarter of the prior fiscal year when HTS wire was issued to the 36.5 MW motor program and cross-charged on an intercompany basis to SuperMachines), and higher 2G-related R&D spending, partially offset by more favorable margins associated with improved wire manufacturing yields.

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Non-operating expenses/Interest income

Interest income increased to \$609,000 in the quarter ended June 30, 2005 from \$144,000 in the same period of the prior year. This increase in interest income reflects the higher average cash balances available for investment as a result of our March 2005 public equity offering of 4,600,000 shares of common stock that generated net proceeds (after deducting underwriting discounts and commissions, but before deducting offering expenses) of \$45,540,000.

Fees – abandoned debt financing of \$0 and \$35,000 for the quarter ended June 30, 2005 and 2004, respectively, represented various fees and expenses incurred in the first quarter of the prior fiscal year in connection with a planned debt financing transaction that we decided not to pursue in August 2003 in favor of a public equity offering, which we completed in October 2003.

Other income (expense), net was \$102,000 in the quarter ended June 30, 2005, consisting primarily of a gain on the valuation of the warrant issued in April 2005 to TM Capital Corp., a past financial advisor to us, related to a litigation settlement. The litigation settlement amount of \$2,653,000, consisting of a \$1,700,000 cash payment made in April 2005 and a \$953,000 accrued liability relating to the warrant issued for 200,000 shares of our common stock, was accrued in the fourth quarter of fiscal 2005. The accrued warrant cost will continue to be classified as a current liability in accordance with Emerging Issues Task Force (EITF) Issue No. 00-19 until such time as the warrant is exercised, and will be marked to market based primarily on the current price and expected volatility of our common stock as of the end of each reporting period. The warrant was valued at \$846,000 as of June 30, 2005, resulting in a gain of \$107,000 compared to the March 31, 2005 warrant valuation of \$953,000.

Based on our latest operating plan, we expect to continue to incur operating losses until at least the end of fiscal year 2007 as we continue to devote significant financial resources to our commercialization efforts and to our ongoing research and development activities.

Please refer to the “Future Operating Results” section below for a discussion of certain factors that may affect our future results of operations and financial condition.

Liquidity and Capital Resources

At June 30, 2005, we had cash, cash equivalents and short and long-term marketable securities of \$81,453,000 compared to \$87,581,000 at March 31, 2005, a decrease of \$6,128,000.

	June 30, 2005	March 31, 2005
Cash and cash equivalents	\$46,181,000	\$38,592,000
Short-term marketable securities	32,627,000	40,629,000
Long-term marketable securities	2,645,000	8,360,000
Total cash, cash equivalents, and short and long-term marketable securities	<u>\$81,453,000</u>	<u>\$87,581,000</u>

The increase in cash and cash equivalents to \$46,181,000 at June 30, 2005 from \$38,592,000 at March 31, 2005 was primarily the result of the proceeds realized from the net sale of marketable securities and the reclassification of certain short-term marketable securities as cash and cash equivalents on the basis of their current maturities being three months or less as of June 30, 2005, partially offset by \$6,440,000 of net cash used in operating activities.

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The \$6,128,000 decrease in the balance of cash, cash equivalents, and short and long-term marketable securities to \$81,453,000 at June 30, 2005 from \$87,581,000 at March 31, 2005 was primarily the result of net cash used in operating activities of \$6,440,000, which included a \$1,700,000 cash payment to TM Capital in April 2005 in connection with the settlement of the TM Capital litigation.

The principal uses of cash during the quarter ended June 30, 2005 were net losses of \$5,638,000 and a \$2,800,000 increase in inventory, partially offset by depreciation and amortization of \$1,948,000. The increase in inventory relates primarily to higher inventory balances at both AMSC Wires and Power Electronic Systems in anticipation of shipments expected to be made in the second and third quarters of fiscal 2006. Other uses of cash included the purchase of capital equipment of \$211,000, mostly for our 2G pre-pilot production line. These uses of cash were partially offset by proceeds from the issuance of common stock of \$702,000, derived primarily from the exercise of stock options.

Cash and cash equivalents at June 30, 2005 included a \$750,000 letter of credit in favor of the landlord of the building we lease at Two Technology Drive, Westborough, Massachusetts, which was originally established to provide a guarantee of rent when we renewed the lease in 2001. The letter of credit amount was reduced from \$1,000,000 as of March 31, 2005 to \$750,000 on June 1, 2005 and will be reduced to \$500,000 on June 1, 2007. The lease will expire in May 2009.

We have generated operating losses since our inception in 1987 and expect to continue incurring losses until at least the end of fiscal 2007. Operating losses for the fiscal years ended March 31, 2005, 2004 and 2003 contributed to net cash used by operating activities of \$9,283,000, \$17,422,000 and \$39,605,000, respectively, for these periods. For the quarter ended June 30, 2005, net cash used by operating activities was \$6,440,000.

Although our cash requirements fluctuate based on a variety of factors, including customer adoption of our products and our research and development efforts to commercialize our products, we believe that with the proceeds from the public stock offering in March 2005, our available cash will be sufficient to fund our working capital, capital expenditures, and other cash requirements through at least the end of fiscal 2008.

We have potential funding commitments (excluding amounts included in accounts receivable) of approximately \$24,265,000 to be received after June 30, 2005 from government and commercial customers, compared to \$34,206,000 at March 31, 2005. The \$9,941,000 decrease in future funding commitments from March 31, 2005 to June 30, 2005 was associated mainly with the revenues recognized in the quarter ended June 30, 2005 on the 36.5 MW motor program and LIPA cable project, as work continues to progress on these multi-year contracts, which were originally awarded in February and April of 2003, respectively. These current funding commitments, including \$11,734,000 on U.S. government contracts, are subject to certain standard cancellation provisions. Additionally, several of our government contracts are

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being funded incrementally, and as such, are subject to the future authorization and appropriation of government funding on an annual basis. We have a history of successful performance under incrementally-funded contracts with the government.

Included in our current potential funding commitment amount is \$5,324,000 relating to the U.S. Navy 36.5 MW motor contract, which represents the total base program value (excluding certain potential performance-based incentive fees) of \$66,611,000, plus \$634,000 of approved preliminary design and detailed design review incentive fees, less the \$61,921,000 of revenue recognized for the program through June 30, 2005.

Of the current commitment amount of \$24,265,000 as of June 30, 2005, approximately 82% is billable to and potentially collectable from our customers within the next 12 months.

The possibility exists that we may pursue acquisition and joint venture opportunities in the future that may affect liquidity and capital resource requirements.

To date, inflation and foreign exchange have not had a material impact on our financial results.

New Accounting Pronouncements

On December 16, 2004 the FASB issued its final standard on accounting for share-based payments, SFAS No. 123R (revised 2004), Share-Based Payment (SFAS 123R), that requires companies to expense the value of employee stock options and similar awards. SFAS 123R addresses the accounting for share-based payment transactions with employees, excluding employee stock ownership plans (ESOPs) and awards made in connection with business combinations. Examples include employee stock purchase plans (ESPPs), stock options, restricted stock, and stock appreciation rights. Under SFAS 123R, the most significant change in practice would be treating the fair value of stock-based payment awards that are within its scope as compensation expense in the income statement beginning on the date that a company grants the awards to employees. The expense would be recognized over the vesting period for each option tranche and adjusted for actual forfeitures that occur before vesting. In March 2005, the SEC issued Staff Accounting Bulletin (SAB) 107. SAB 107 expresses views of the SEC regarding the interaction between SFAS 123R and certain SEC rules and regulations and provides the SEC's views regarding the valuation of share-based payment arrangements for public companies. SFAS 123R and SAB 107 are effective for us in the period beginning April 1, 2006. We are currently assessing the impact the adoption of this standard will have on our financial position and results of operations. The pro forma disclosures previously permitted under SFAS 123 will no longer be an alternative to financial statement recognition. However, these pro forma disclosures provide an indication of what the effect of adopting SFAS 123R would have been on the historical periods presented.

In November 2004, the FASB issued SFAS No. 151, "Inventory Costs-an Amendment of ARB No. 43, Chapter 4." This accounting standard, which is effective for annual periods beginning after June 15, 2005, requires that abnormal amounts of idle facility expense, freight, handling costs, and wasted materials (spoilage) should be recognized as current-period charges. We do not expect the adoption of SFAS No. 151 to have a material effect on our financial position or results of operations.

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In May 2005, FASB issued SFAS No. 154, "Accounting Changes and Error Corrections." SFAS No. 154 replaces APB No. 20, "Accounting Changes," and SFAS No. 3, "Reporting Accounting Changes in Interim Financial Statements," and establishes retrospective application as the required method for reporting a change in accounting principle. SFAS No. 154 provides guidance for determining whether retrospective application of a change in accounting principle is impracticable and for reporting a change when retrospective application is impracticable. The reporting of a correction of an error by restating previously issued financial statements is also addressed. SFAS No. 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. We do not anticipate that the adoption of SFAS No. 154 will have a material impact on our consolidated results of operations.

FUTURE OPERATING RESULTS

Various statements included herein, as well as other statements made from time to time by our representatives, which relate to future matters (including but not limited to statements concerning our future operating results or future commercial success) constitute forward looking statements and are made under the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. There are a number of important factors which could cause our actual results of operations and financial condition in the future to vary from that indicated in such forward looking statements. Factors that may cause such differences include, without limitation, the risks, uncertainties and other information set forth below.

We have a history of operating losses, and we expect to incur losses in the future.

We have been principally engaged in research and development activities. We have incurred net losses in each year since our inception. Our net loss for the quarter ended June 30, 2005 was \$5,638,000, and for the fiscal years ended March 31, 2005, March 31, 2004, and March 31, 2003 was \$19,660,000, \$26,733,000, and \$87,633,000, respectively. Our accumulated deficit as of June 30, 2005 was \$325,141,000. We expect to continue to incur operating losses until at least the end of fiscal 2007, and there can be no assurance that we will ever achieve profitability.

We had cash, cash-equivalents and short and long-term marketable securities totaling \$81,453,000 at June 30, 2005. We believe our available cash will be sufficient to fund our working capital, capital expenditures, and other cash requirements through at least the end of fiscal 2008. However, we may need additional funds if our performance deviates significantly from our current business plan, if there are significant changes in competitive or other market factors, or if unforeseen circumstances arise. Such funds may not be available, or may not be available under terms acceptable to us.

There are a number of technological challenges that must be successfully addressed before our superconductor products can gain widespread commercial acceptance, and our inability to address such technological challenges could adversely affect our ability to acquire customers for our products.

Many of our products are in the early stages of commercialization, while others are still under development. There are a number of technological challenges that we must successfully address to complete our development and commercialization efforts. We also believe that several years of further development in the cable and motor industries will be necessary before a substantial number of additional commercial applications for our HTS wire in these industries can be developed and proven. We will also need to improve the performance and/or reduce the cost of our HTS wire to expand the number of commercial applications for it. We may be unable to meet such technological challenges. Delays in development, as a result of technological challenges or other factors, may result in the introduction or commercial acceptance of our products later than anticipated.

The commercial uses of superconductor products are limited today, and a widespread commercial market for our products may not develop.

To date, there has been no widespread commercial use of HTS products. Commercial acceptance of low temperature superconductor (LTS) products, other than for medical magnetic resonance imaging and superconductor magnetic energy storage (SMES) products, has been significantly limited by the cooling requirements of LTS materials. Even if the technological hurdles currently limiting commercial uses of HTS and LTS products are overcome, it is uncertain whether a robust commercial market for those new and unproven products will ever develop. It is possible that the market demands we currently anticipate for our HTS and LTS products will not develop and that superconductor products will never achieve widespread commercial acceptance.

We have limited experience manufacturing our HTS products in commercial quantities, and failure to manufacture our HTS products in commercial quantities at acceptable cost and quality levels would impair our ability to meet customer delivery requirements.

To be financially successful, we will have to manufacture our products in commercial quantities at acceptable costs while also preserving the necessary performance and quality levels. We cannot make assurances that we will be successful in developing product designs and manufacturing processes that permit us to manufacture our HTS products in commercial quantities at acceptable costs while preserving the necessary performance and quality. In addition, we may incur significant unforeseen expenses in our product design and manufacturing efforts.

Achieving stable yields, production volume and acceptable costs in the commercial manufacturing of first generation (1G) HTS wire remains an ongoing challenge. 1G HTS wire manufacturing processes are complex and subtle and must be rigorously controlled and monitored for consistent yields and quality. The failure to manufacture a sufficient quantity of 1G HTS wire at acceptable quality levels would impair our ability to meet customer delivery commitments and adversely affect our financial performance.

We have never manufactured our 2G HTS wire in commercial quantities, and failure to manufacture our 2G HTS wire in commercial quantities at acceptable cost and quality levels would substantially limit our future revenue and profit potential.

We are in the early stages of developing our commercial-scale 2G HTS wire manufacturing processes, which, while very different from our 1G HTS wire manufacturing processes, are also extremely complex and challenging. We may not be able to manufacture satisfactory commercial quantities of 2G HTS wire of consistent quality, yield and cost. Failure to successfully scale up manufacturing of our 2G HTS wire would result in a significant limitation of the broad market acceptance of our HTS products and of our future revenue and profit potential.

We have limited experience in marketing and selling our products, and our failure to effectively market and sell our products could adversely affect our revenue and cash flow.

To date, we have limited experience marketing and selling our products, and there are few people who have significant experience marketing or selling superconductor products. Once our products are ready for widespread commercial use, we will have to develop a marketing and sales organization that will effectively demonstrate the advantages of our products over both more traditional products and competing superconductor products or other technologies. We may not be successful in our efforts to market this new technology, and we may not be able to establish an effective sales and distribution organization.

We may decide to enter into arrangements with third parties for the marketing or distribution of our products, including arrangements in which our products, such as HTS wire, are included as a component of a larger product, such as a motor. By entering into marketing and sales alliances, the financial benefits to us of commercializing our products are dependent on the efforts of others. We may not be able to enter into marketing or distribution arrangements with third parties on financially acceptable terms, and third parties may not be successful in selling our products or applications incorporating our products.

Many of our revenue opportunities are dependent upon subcontractors and other business partners.

Many of the revenue opportunities for our AMSC Wires business unit involve projects, such as the installation of HTS cables in power grids, on which we partner with other companies, including suppliers of cryogenic systems and manufacturers of electric power cables. In addition, a key element of our SuperMachines business strategy is the formation of business alliances with motor manufacturers and/or marine propulsion system integrators. As a result, most of our current and planned revenue-generating projects involve business partners on whose performance our revenue is dependent. If these business partners fail to deliver their products or perform their obligations on a timely basis, our revenue from the project may be delayed or decreased.

Our contracts with the U.S. government are subject to audit, modification or termination by the U.S. government, and the continued funding of such contracts remains subject to annual congressional appropriation which, if not approved, could adversely affect our results of operations and financial condition.

As a company which contracts with the U.S. government, we are subject to financial audits and other reviews by the U.S. government of our costs and performance, accounting and general business practices relating to these contracts. Based on the results of its audits, the U.S. government may adjust our contract-related costs and fees. No assurances can be given that adjustments arising from government audits and reviews would not have a material adverse effect on our results of operations.

All of our U.S. government contracts can be terminated by the U.S. government for its convenience. Termination for convenience provisions provide only for our recovery of costs incurred or committed, settlement expenses and profit on work completed prior to termination. In addition to the right of the U.S. government to terminate its contract with us, U.S. government contracts are conditioned upon the continuing approval by Congress of the necessary spending to honor such contracts. Congress often appropriates funds for a program on a fiscal-year basis even though contract performance may take more than one year. Consequently, at the beginning of many major governmental programs, contracts often may not be fully funded, and additional monies are then committed to the contract only if, as and when appropriations are made by Congress for future fiscal years. There can be no assurance that our U.S. government contracts will not be terminated or suspended in the future. The U.S. government's termination of, or failure to fully fund, one or more of our contracts would have a negative impact on our operating results and financial condition. Further, in the event that any of our government contracts are terminated for cause, it could affect our ability to obtain future government contracts which could, in turn, seriously harm our ability to develop our technologies and products.

Our products face intense competition both from superconductor products developed by others and from traditional, non-superconductor products and alternative technologies, which could limit our ability to acquire or retain customers.

As we begin to market and sell our superconductor products, we will face intense competition both from competitors in the superconductor field and from vendors of traditional products and new technologies. There are many companies in the United States, Europe, Japan and China engaged in the development of HTS wire, including Sumitomo Electric Industries, Intermagnetics General, European Advanced Superconductors, Nexans, Trithor, Fujikura, Furukawa Electric, Showa, and Innova Superconductor Technology. The superconductor industry is characterized by rapidly changing and advancing technology. Our future success will depend in large part upon our ability to keep pace with advancing HTS and LTS technology and developing industry standards. Our SMES products and integrated power electronic products, such as D-VAR, compete with a variety of other products such as dynamic voltage restorers (DVRs), static VAR compensators (SVCs), static compensators (STATCOMS), flywheels, power electronic converters and battery-based power supply systems. Competition for our PowerModules™ includes products from ABB, Alstom, Siemens, Mitsubishi Electric, Ecostar, Inverpower, SatCon, Semikron and Xantrex. The HTS motor and generator products that we are developing face competition from copper wire-based motors and generators, from permanent magnet motors that are being developed, and from companies developing HTS rotating

machinery including Siemens, GE, Rockwell, Alstom, and Doosan Heavy Industries & Construction. Research efforts and technological advances made by others in the superconductor field or in other areas with applications to the power quality and reliability markets may render our development efforts obsolete. Many of our competitors have substantially greater financial resources, research and development, manufacturing and marketing capabilities than we have. In addition, as the HTS wire, HTS electric motors and generators, and power electronic systems markets develop, other large industrial companies may enter those fields and compete with us. If we are unable to compete successfully, it may harm our business, which in turn may limit our ability to acquire or retain customers.

Third parties have or may acquire patents that cover the HTS materials we use or may use in the future to manufacture our products, and our success depends on our ability to license such patents or other proprietary rights.

We expect that some or all of the HTS materials and technologies we use in designing and manufacturing our products are or will become covered by patents issued to other parties, including our competitors. If that is the case, we will need either to acquire licenses to these patents or to successfully contest the validity of these patents. The owners of these patents may refuse to grant licenses to us, or may be willing to do so only on terms that we find commercially unreasonable. If we are unable to obtain these licenses, we may have to contest the validity or scope of those patents to avoid infringement claims by the owners of these patents. It is possible that we will not be successful in contesting the validity or scope of a patent, or that we will not prevail in a patent infringement claim brought against us. Even if we are successful in such a proceeding, we could incur substantial costs and diversion of management resources in prosecuting or defending such a proceeding.

Our patents may not provide meaningful protection for our technology, which could result in us losing some or all of our market position.

We own or have licensing rights under many patents and pending patent applications. However, the patents that we own or license may not provide us with meaningful protection of our technologies and may not prevent our competitors from using similar technologies, for a variety of reasons, such as:

- the patent applications that we or our licensors file may not result in patents being issued;
- any patents issued may be challenged by third parties; and
- others may independently develop similar technologies not protected by our patents or design around the patented aspects of any technologies we develop.

Moreover, we could incur substantial litigation costs in defending the validity of our own patents. We also rely on trade secrets and proprietary know-how to protect our intellectual property. However, our non-disclosure agreements and other safeguards may not provide meaningful protection for our trade secrets and other proprietary information. If the patents that we own or license or our trade secrets and proprietary know-how fail to protect our technologies, our market position may be adversely affected.

Our success is dependent upon attracting and retaining qualified personnel, and our inability to do so could significantly damage our business and prospects.

Our success will depend in large part upon our ability to attract and retain highly qualified research and development, management, manufacturing, marketing and sales personnel. Hiring those persons may be especially difficult due to the specialized nature of our business.

We may in the future acquire complementary businesses or technologies, which may require us to incur substantial costs for which we may never realize the anticipated benefits.

We may in the future acquire complementary businesses or technologies, although we currently have no commitments or agreements and are not involved in any negotiations with respect to any specific acquisitions. If we do pursue acquisitions, management's attention and resources may be diverted from other business concerns. An acquisition may also involve a significant purchase price and significant transaction-related expenses.

Achieving the benefits of any acquisition would involve additional risks, including:

- difficulty assimilating acquired operations, technologies and personnel;
- inability to retain management and other key personnel of the acquired business;
- changes in management or other key personnel that may harm relationships with the acquired business's customers and employees; and
- diversion of management attention as a result of the integration process.

If we do pursue acquisitions, we cannot ensure that we will realize any of the anticipated benefits of any acquisition, and if we fail to realize these anticipated benefits, our operating performance could suffer.

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Item 3. Quantitative and Qualitative Disclosures About Market Risk

Our exposure to market risk through financial instruments, such as investments in marketable securities, is limited to interest rate risk and is not material. Our investments in short and long-term marketable securities consist primarily of corporate debt instruments and are designed, in order of priority, to preserve principal, provide liquidity, and maximize income. Interest rates are variable and fluctuate with current market conditions. We do not believe that a 10% change in interest rates would have a material impact on our financial position or results of operation.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

The Company's management, with the participation of the Company's chief executive officer and chief financial officer, evaluated the effectiveness of the Company's disclosure controls and procedures as of June 30, 2005. The term "disclosure controls and procedures," as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the "Exchange Act"), means controls and other procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure. Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Based on the evaluation of the Company's disclosure controls and procedures as of June 30, 2005, the Company's chief executive officer and chief financial officer concluded that, as of such date, the Company's disclosure controls and procedures were effective at the reasonable assurance level.

Changes in Internal Control Over Financial Reporting

There was no change in the Company's internal control over financial reporting that occurred during the quarter ended June 30, 2005 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II
OTHER INFORMATION

Item 1. Legal Proceedings

Not Applicable

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Not Applicable

Item 3. Defaults Upon Senior Securities

Not Applicable

Item 4. Submission of Matters to a Vote of Security Holders

Not Applicable

Item 5. Other Information

Not Applicable

Item 6. Exhibits

See the Exhibit Index on the page immediately preceding the exhibits for a list of exhibits filed as part of this quarterly report, which Exhibit Index is incorporated herein by this reference.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AMERICAN SUPERCONDUCTOR CORPORATION

August 8, 2005

Date

/s/ Gregory J. Yurek

Gregory J. Yurek
Chairman of the Board,
Chief Executive Officer, and President

August 8, 2005

Date

/s/ Kevin M. Bisson

Kevin M. Bisson
Senior Vice President, Chief Financial Officer and Treasurer (Principal
Financial Officer)

August 8, 2005

Date

/s/ Thomas M. Rosa

Thomas M. Rosa
Vice President of Finance and Accounting, and Secretary (Principal
Accounting Officer)

Exhibit Index

<u>Exhibit No.</u>	<u>Description</u>
10.1	Settlement Agreement by and between the Registrant and TM Capital Corp., dated April 4, 2005 (1)
10.2	Registration Rights Agreement by and between the Registrant and TM Capital Corp., dated April 4, 2005 (1)
10.3	Stock Purchase Warrant issued by the Registrant to TM Capital Corp., dated April 4, 2005 (1)
10.4	Executive Incentive Plan for Fiscal 2006
31.1	Chief Executive Officer - Certification pursuant to Rule 13a-14(a) or Rule 15d- 14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Chief Financial Officer - Certification pursuant to Rule 13a-14(a) or Rule 15d- 14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Chief Executive Officer - Certification pursuant to Rule13a-14(b) or Rule 15d- 14(b) of the Securities Exchange Act of 1934 and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Chief Financial Officer - Certification pursuant to Rule 13a-14(b) or Rule 15d- 14(b) of the Securities Exchange Act of 1934 and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
(1)	Incorporated by reference to Exhibits to the Registrant’s Current Report on Form 8-K filed with the Commission on April 5, 2005 (Commission File No. 000-19672).

Executive Incentive Plan for Fiscal 2006

The following is a description of the Company's executive incentive plan for the Company's fiscal year ending March 31, 2006. Participants in the plan include the Company's Chief Executive Officer and all other executive officers. The Compensation Committee (the "Committee") is responsible for determining the payout under the plan to each executive officer except the Chief Executive Officer. The Board of Directors of the Company determines the payout under the plan for the Chief Executive Officer, taking into account the recommendation received from the Committee.

Pursuant to the plan, the Committee designated for each executive officer a target cash incentive amount, expressed as a percentage of the officer's base salary. In establishing these targets, the Committee based its decision for each officer on the level of total compensation including base salary, cash incentive and equity paid by similar companies for comparable positions based on market data compiled by external consulting firms.

The amount of the incentive award actually paid to each executive officer may be less than or greater than the executive's target cash incentive with the amount capped at 156% of the target incentive. Individual incentive awards will be determined following the end of fiscal 2006 based on the following factors and their corresponding weightings:

- the Company's net income for fiscal 2006 as compared to the target established by the Committee – 40%
- the executive's achievement of individual, measurable objectives during fiscal 2006, as determined by the Committee for all executives with the exception of the Chief Executive Officer, who is evaluated by the Board of Directors – 40%
- the executive's overall contribution during fiscal 2006 towards the achievement of the Company's financial and non-financial objectives – 20%

The following table sets forth each current officer's target cash incentive for fiscal 2006.

Executive Officer	Title	Target Incentive
Gregory J. Yurek	Chief Executive Officer and President	\$ 227,500
Terry M. Winter	Chief Operating Officer	\$ 86,667
Kevin M. Bisson	Senior VP, Chief Financial Officer and Treasurer	\$ 92,840
Alexis P. Malozemoff	Executive VP and Chief Technical Officer	\$ 73,438
Stuart C. Karon	VP, Business Development	\$ 59,500
Thomas M. Rosa	VP, Finance and Accounting	\$ 37,125

CERTIFICATIONS

I, Gregory J. Yurek, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of American Superconductor Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 8, 2005

/s/ GREGORY J. YUREK

Gregory J. Yurek
Chief Executive Officer

CERTIFICATIONS

I, Kevin M. Bisson, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of American Superconductor Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 8, 2005

/s/ KEVIN M. BISSON

Kevin M. Bisson
Chief Financial Officer

CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of American Superconductor Corporation (the "Company") for the period ended June 30, 2005 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, Gregory J. Yurek, Chief Executive Officer of the Company, hereby certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Gregory J. Yurek

Gregory J. Yurek
Chief Executive Officer

August 8, 2005

CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of American Superconductor Corporation (the "Company") for the period ended June 30, 2005 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, Kevin M. Bisson, Chief Financial Officer of the Company, hereby certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Kevin M. Bisson

Kevin M. Bisson
Chief Financial Officer

August 8, 2005