As filed with the Securities and Exchange Commission on September 23, 1997

Registration Statement No. 333-_____

SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM S-3

REGISTRATION STATEMENT UNDER THE SECURITIES ACT OF 1933

AMERICAN SUPERCONDUCTOR CORPORATION (Exact name of registrant as specified in its charter)

DELAWARE

04-2959321

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

2 TECHNOLOGY DRIVE
WESTBOROUGH, MASSACHUSETTS 01581
(508) 836-4200
(Address, including zip code, and
telephone number, including area code,
of registrant's principal
executive offices)

GREGORY J. YUREK
CHAIRMAN OF THE BOARD, PRESIDENT AND CHIEF EXECUTIVE OFFICER
AMERICAN SUPERCONDUCTOR CORPORATION
2 TECHNOLOGY DRIVE
WESTBOROUGH, MASSACHUSETTS 01581
(508) 836-4200
(Name, address, including zip code, and telephone number, including area code, of agent for service)

COPY TO:

PATRICK J. RONDEAU, ESQ.
HALE AND DORR LLP
60 STATE STREET
BOSTON, MASSACHUSETTS 02109
(617) 526-6000

APPROXIMATE DATE OF COMMENCEMENT OF PROPOSED SALE TO PUBLIC: AS SOON AS PRACTICABLE AFTER THIS REGISTRATION STATEMENT BECOMES EFFECTIVE.

If the only securities being registered on this Form are being offered pursuant to dividend or interest reinvestment plans, please check the following box. []

If any of the securities being registered on this Form are to be offered on a delayed or continuous basis pursuant to Rule 415 under the Securities Act of 1933, other than securities offered only in connection with dividend or interest reinvestment plans, check the following box. [X]

If this Form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, please check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. [] 333-_____.

If this Form is a post-effective amendment filed pursuant to Rule 462(c) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. [] 333-______.

If delivery of the Prospectus is expected to be made pursuant to Rule 434, please check the following box. $[\]$

CALCULATION OF REGISTRATION FEE

Title of Each Class of Securities to be Registered	Amount to be Registered	Proposed Maximum Offering Price Per Share	Proposed Maximum Aggregate Offering Price	Amount of Registration Fee
Common Stock, \$.01 par value per share	. 68,306	\$11.938	\$815,437	\$247.10

(1) Estimated solely for purposes of calculating the registration fee pursuant to Rule 457(c) under the Securities Act and based upon the average of the high and low prices on the Nasdaq National Market on September 19, 1997.

THE COMPANY HEREBY AMENDS THIS REGISTRATION STATEMENT ON SUCH DATE OR DATES AS MAY BE NECESSARY TO DELAY ITS EFFECTIVE DATE UNTIL THE COMPANY SHALL FILE A FURTHER AMENDMENT WHICH SPECIFICALLY STATES THAT THIS REGISTRATION STATEMENT SHALL THEREAFTER BECOME EFFECTIVE IN ACCORDANCE WITH SECTION 8(a) OF THE SECURITIES ACT OF 1933 OR UNTIL THE REGISTRATION STATEMENT SHALL BECOME EFFECTIVE ON SUCH DATE AS THE COMMISSION, ACTING PURSUANT TO SAID SECTION 8(a), SHALL DETERMINE.

INFORMATION CONTAINED HEREIN IS SUBJECT TO COMPLETION OR AMENDMENT. A REGISTRATION STATEMENT RELATING TO THESE SECURITIES HAS BEEN FILED WITH THE SECURITIES AND EXCHANGE COMMISSION. THESE SECURITIES MAY NOT BE SOLD NOR MAY OFFERS TO BUY BE ACCEPTED PURSUANT TO THIS PROSPECTUS PRIOR TO THE TIME THE REGISTRATION STATEMENT BECOMES EFFECTIVE. THIS PROSPECTUS SHALL NOT CONSTITUTE AN OFFER TO SELL OR THE SOLICITATION OF AN OFFER TO BUY NOR SHALL THERE BE ANY SALE OF THESE SECURITIES IN ANY STATE IN WHICH SUCH OFFER, SOLICITATION OR SALE WOULD BE UNLAWFUL PRIOR TO REGISTRATION OR QUALIFICATION UNDER THE SECURITIES LAWS OF ANY SUCH STATE.

SUBJECT TO COMPLETION, DATED SEPTEMBER 23, 1997

PROSPECTUS

AMERICAN SUPERCONDUCTOR CORPORATION

68,306 SHARES OF COMMON STOCK

The 68,306 shares (the "Shares") of Common Stock, \$.01 par value per share ("Common Stock"), of American Superconductor Corporation ("ASC" or the "Company") covered by this Prospectus are issued and outstanding shares which may be offered and sold, from time to time, for the account of a certain stockholder of the Company (the "Selling Stockholder"). See "The Selling Stockholder." The Shares covered by this Prospectus were issued to the Selling Stockholder as part of the acquisition of Applied Engineering Technologies, Ltd. ("AET") by ASC through a merger completed on July 31, 1997. Prior to the merger, the Selling Stockholder was the sole stockholder of AET. All of the shares offered hereunder are to be sold by the Selling Stockholder.

The Company will not receive any of the proceeds from the sale of the Shares covered by this Prospectus. The Company will bear all expenses incurred in effecting the registration of the Shares covered by this Prospectus, including all registration and filing fees, exchange listing fees, and fees and expenses of counsel and accountants for the Company but excluding (i) any brokerage fees, selling commissions or underwriting discounts incurred by the Selling Stockholder in connection with a sale under the Registration Statement of which this Prospectus is a part and (ii) the fees and expenses of any counsel retained by the Selling Stockholder.

The Shares covered by this Prospectus may be sold from time to time by the Selling Stockholder, or by his pledgees, donees, transferees or other successors in interest, on the Nasdaq National Market, in the over-the-counter market, through the writing of options on the Shares, in ordinary brokerage transactions, in negotiated transactions, or otherwise, at market prices prevailing at the time of sale or at negotiated prices. See "Plan of Distribution."

The Selling Stockholder and intermediaries though whom the Shares are sold may be deemed "underwriters" within the meaning of the Securities Act of 1933, as amended (the "Securities Act"), with respect to the Shares offered, and any profits realized or commissions received may be deemed underwriting compensation. The Company and the Selling Stockholder have agreed to certain indemnification arrangements with respect to the offering. See "Plan of Distribution."

The Common Stock is traded on the Nasdaq National Market under the symbol "AMSC." On September 19, 1997, the closing sale price of the Common Stock on the Nasdaq National Market was \$11.750 per share.

THE SECURITIES OFFERED HEREBY INVOLVE A HIGH DEGREE OF RISK. SEE "RISK FACTORS" BEGINNING ON PAGE ____.

THESE SECURITIES HAVE NOT BEEN APPROVED OR DISAPPROVED BY THE SECURITIES AND EXCHANGE COMMISSION OR ANY STATE SECURITIES COMMISSION NOR HAS THE SECURITIES AND EXCHANGE COMMISSION OR ANY STATE SECURITIES COMMISSION PASSED UPON THE ACCURACY OR ADEQUACY OF THIS PROSPECTUS. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENSE.

The date of this Prospectus is September 23, 1997.

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AVAILABLE INFORMATION

The Company is subject to the informational requirements of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and in accordance therewith files reports, proxy statements and other information with the Securities and Exchange Commission (the "Commission"). Such reports, proxy statements and other information may be inspected and copied at the public reference facilities maintained by the Commission at 450 Fifth Street, N.W., Room 1024, Washington, D.C. 20549 and at the Commission's regional offices located at Seven World Trade Center, Suite 1300, New York, New York 10048, and at Citicorp Center, 500 West Madison Street, Suite 1400, Chicago, Illinois 60661. Copies of such materials also may be obtained from the Public Reference Section of the Commission at 450 Fifth Street, N.W., Washington, D.C. 20549 at prescribed rates. In addition, the Company is required to file electronic versions of these documents through the Commission's Electronic Data Gathering, Analysis and Retrieval System (EDGAR). The Commission maintains a World Wide Web site at http://www.sec.gov that contains reports, proxy and information statements and other information regarding registrants that file electronically with the Commission. The Common Stock of the Company is traded on the Nasdaq National Market. Reports and other information concerning the Company may be inspected at the National Association of Securities Dealers, Inc., 1735 K Street, N.W., Washington, D.C. 20006.

The Company has filed with the Commission a Registration Statement on Form S-3 (together with all amendments, supplements, exhibits and schedules thereto, the "Registration Statement") under the Securities Act, with respect to the Shares offered hereby. This Prospectus does not contain all of the information set forth in the Registration Statement, as certain items are omitted in accordance with the rules and regulations of the Commission. For further information pertaining to the Company and the Shares, reference is made to such Registration Statement. Statements contained in this Prospectus regarding the contents of any agreement or other document are not necessarily complete, and in each instance reference is made to the copy of such agreement or document filed as an exhibit to the Registration Statement, each such statement being qualified in all respects by such reference. The Registration Statement may be inspected without charge at the office of the Commission at 450 Fifth Street, N.W., Washington, D.C. 20549, and copies of all or any part thereof may be obtained from the Commission at prescribed rates.

INCORPORATION OF CERTAIN DOCUMENTS BY REFERENCE

The following documents filed by the Company with the Commission are incorporated herein by reference:

- (i) The Company's Annual Report on Form 10-K for the fiscal year ended March 31, 1997, filed with the Commission on June 30, 1997, as amended by Amendment No. 1 on Form 10-K/A, filed with the Commission on July 3, 1997 (the "Form 10-K");
- (ii) The Company's Definitive Notice, Proxy Statement and Proxy for the Annual Meeting of Stockholders held on September 5, 1997, filed with the Commission on July 29, 1997;
- (iii) The Company's Current Report on Form 8-K dated April 8, 1997, filed with the Commission on April 23, 1997, as amended by Amendment No. 1 on Form 8-K/A, filed with the Commission on June 23, 1997; and
- (iv) The Company's Current Report on Form 8-K dated September 5, 1997, filed with the Commission on September 5, 1997.

All documents filed by the Company with the Commission pursuant to Sections 13(a), 13(c), 14 or 15(d) of the Exchange Act subsequent to the date hereof and prior to the termination of the offering of the Shares registered hereby shall be deemed to be incorporated by reference into this Prospectus and to be a part hereof from the date of filing such documents. Any statement contained in a document incorporated or deemed to be incorporated by reference herein shall be deemed to be modified or superseded for purposes of this Prospectus to the extent that a statement contained herein or in any other subsequently filed document which also is or is deemed to be incorporated by reference herein modifies or supersedes such statement. Any statement so modified or superseded shall not be deemed, except as so modified or superseded, to constitute a part of this Prospectus.

The Company will provide without charge to each person to whom this Prospectus is delivered, upon written request of such person, a copy of any or all of the foregoing documents incorporated by reference into this Prospectus (without exhibits to such documents other than exhibits specifically incorporated by reference into such documents). All such requests shall be directed to: American Superconductor Corporation, 2 Technology Drive, Westborough, Massachusetts 01581, Attention: Secretary, Telephone: (508) 836-4200.

NO PERSON HAS BEEN AUTHORIZED TO GIVE ANY INFORMATION OR TO MAKE ANY REPRESENTATIONS IN CONNECTION WITH THIS OFFERING OTHER THAN THOSE CONTAINED IN THIS PROSPECTUS AND, IF GIVEN OR MADE, SUCH OTHER INFORMATION AND REPRESENTATIONS MUST NOT BE RELIED UPON AS HAVING BEEN AUTHORIZED BY THE COMPANY. NEITHER THE DELIVERY OF THIS PROSPECTUS NOR ANY SALE MADE HEREUNDER SHALL, UNDER ANY CIRCUMSTANCES, CREATE ANY IMPLICATION THAT THERE HAS BEEN NO CHANGE IN THE AFFAIRS OF THE COMPANY SINCE THE DATE HEREOF OR THAT THE INFORMATION CONTAINED HEREIN IS CORRECT AS OF ANY TIME SUBSEQUENT TO ITS DATE. THIS PROSPECTUS DOES NOT CONSTITUTE AN OFFER TO SELL OR A SOLICITATION OF AN OFFER TO BUY ANY SECURITIES OTHER THAN THE REGISTERED SECURITIES TO WHICH IT RELATES. THIS PROSPECTUS DOES NOT CONSTITUTE AN OFFER TO SELL OR A SOLICITATION OF AN OFFER TO BUY SUCH SECURITIES IN ANY CIRCUMSTANCES IN WHICH SUCH OFFER OR SOLICITATION IS UNLAWFUL.

SPECIAL NOTE REGARDING FORWARD-LOOKING INFORMATION

Certain statements in this Prospectus and in the documents incorporated herein constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act and Section 2B of the Exchange Act. Without limiting the foregoing, the words "believes," "anticipates," "plans," "expects" and similar expressions are intended to identify forward-looking statements. Any statements contained herein or incorporated herein that are not statements of historical fact may be deemed to be forward-looking statements. There are a number of important factors that could cause the results of the Company to differ materially from those indicated by such forward-looking statements. These factors include those set forth under the heading "Future Operating Results" included as part of Exhibit 99.2 to the Company's Current Report on Form 8-K dated September 5, 1997 and those set forth in "Risk Factors" herein.

THE COMPANY

The Company develops and commercializes high temperature superconductor wires, wire products and systems, including current leads, multistrand conductors, electromagnetic coils and electromagnets, and subsystems comprising electromagnetic coils integrated with appropriate cooling systems. The focus of the Company's development and commercialization efforts is on electrical equipment for use by electric utilities and industrial users of electrical power. For large-scale applications, the Company's development efforts are focused on power transmission cables, motors, transformers, generators and fault current limiters. In the area of power quality, the Company is focused on marketing and selling commercial, low temperature superconducting magnetic energy storage ("SMES") devices, on development and commercialization of new SMES products, and on development of power electronic subsystems and engineering services for the power quality marketplace.

American Superconductor Corporation was incorporated in Delaware in April 1987. The Company's principal executive offices are located at 2 Technology Drive, Westborough, Massachusetts 01581 and its telephone number is (508) 836-4200.

RTSK FACTORS

The Securities offered hereby involve a high degree of risk. The following risk factors, together with the factors set forth under the heading "Future Operating Results" included as part of APPENDIX A to the Form 10-K, should be considered carefully in addition to the other information included or incorporated by reference in this Prospectus before purchasing the Shares offered hereby.

POSSIBLE VOLATILITY OF SHARE PRICE

Investors should be aware that market prices for securities of companies such as ASC are highly volatile. Factors such as fluctuations in the Company's operating results, announcements of technological innovations or new commercial products by the Company or its competitors, governmental regulation, developments in patent or other proprietary rights, and general market conditions may have a significant effect on the market price of the Company's Common Stock.

NO DIVIDENDS ANTICIPATED IN FUTURE

The Company has not paid any cash dividends on the Common Stock since its inception and does not anticipate paying any cash dividends on its Common Stock in the future.

USE OF PROCEEDS

The Company will not receive any proceeds from the sale of the Shares by the Selling Stockholder, or by his pledgees, donees, transferees or other successors in interest.

THE MERGER

Pursuant to an Agreement and Plan of Merger dated July 31, 1997 (the "Merger Agreement") by and among the Company, AET and the Selling Stockholder, effective July 31, 1997, AET was merged with and into ASC. In consideration of the Merger, the Selling Stockholder, as the sole stockholder of AET, was issued a total of 68,306 shares of Common Stock.

THE SELLING STOCKHOLDER

The following table sets forth the number of shares of Common Stock beneficially owned by the Selling Stockholder as of July 31, 1997, the number of shares of Common Stock to be offered by the Selling Stockholder pursuant to this Prospectus and the number of shares of Common Stock to be beneficially owned by the Selling Stockholder if all of the Shares offered hereby are sold as described herein. Prior to the merger of AET with and into ASC, the Selling Stockholder had not held any positions or offices with, been employed by, or otherwise had a material relationship with, the Company or any of its affiliates. Following the merger, the Selling Stockholder became an employee of ASC.

Name of Selling Stockholder	Number of Shares of Common Stock Beneficially Owned as of July 31, 1997	Number of Shares of Common Stock Offered Hereby	Number of Shares of Common Stock Beneficially Owned After Offering
James Maguire	68,306	61, 475	6,831

PLAN OF DISTRIBUTION

The Shares may be offered and sold from time to time by the Selling Stockholder, or by his pledgees, donees, transferees or other successors in interest. The Selling Stockholder will act independently of the Company in making decisions with respect to the timing, manner and size of each sale. Such sales may be made in the over-the-counter market or otherwise, at prices related to the then current market price or in negotiated transactions, including pursuant to one or more of the following methods: (a) purchases by a broker-dealer as principal and resale by such broker or dealer for its account pursuant to this Prospectus; (b) ordinary brokerage transactions and transactions in which the broker solicits purchasers; and (c) block trades in which the broker-dealer so engaged will attempt to sell the shares as agent but may position and resell a portion of the block as principal to facilitate the transaction. The Company has been advised by the Selling Stockholder that he has not made any arrangements relating to the distribution of the shares covered by this Prospectus. In effecting sales, broker-dealers engaged by the Selling Stockholder, or by his pledgees, donees, transferees or other successors in interest, may arrange for other broker-dealers to participate. Broker-dealers will receive commissions or discounts from the Selling Stockholder, or his pledgees, donees, transferees or other successors in interest, in amounts to be negotiated immediately prior to the sale.

In offering the Shares, the Selling Stockholder and any broker-dealers and any other participating broker-dealers who execute sales for the Selling Stockholder may be deemed to be "underwriters" within the meaning of the Securities Act in connection with such sales, and any profits realized by the Selling Stockholder and the compensation of such broker-dealer may be deemed to be underwriting discounts and commissions. In addition, any of the Shares which qualify for sale pursuant to Rule 144 may be sold under Rule 144 rather than pursuant to this Prospectus. None of the Shares presently qualify for sale pursuant to Rule 144.

The Company has advised the Selling Stockholder that during such time as he may be engaged in a distribution of Common Stock included herein he is required to comply with the Securities Act, any rule or regulation under the Securities Act, and Rule 10b-6 under the Exchange Act.

The Company has agreed to indemnify the Selling Stockholder against certain liabilities set forth in Section 4.3(e) of the Merger Agreement in connection with the offer and sale of the Shares, including liabilities under the Securities Act. The Selling Stockholder has agreed to indemnify in certain circumstances the Company and certain related persons against certain liabilities set forth in Section 4.3(d)(ii)(A) of the Merger Agreement, including liabilities under the Securities Act.

The Company has agreed with the Selling Stockholder to keep the Registration Statement of which this Prospectus is a part effective until the earlier of (i) one month after the date on which such Registration Statement is declared effective, or (ii) the date on which all shares offered hereby have been sold by the Selling Stockholder. The Company intends to de-register any of the Shares not sold by the Selling Stockholder at the end of such period. The Company may, under specified circumstances set forth in Section 4.3(b) of the Merger Agreement, suspend the Registration Statement of which this Prospectus is a part after effectiveness and require that the Selling Stockholder immediately cease sales of shares pursuant to such Registration Statement.

LEGAL MATTERS

The validity of the shares offered hereby will be passed upon for the Company by Hale and Dorr LLP, a limited liability partnership including professional corporations, 60 State Street, Boston, Massachusetts 02109.

EXPERTS

The Consolidated Financial Statements incorporated in this Prospectus by reference have been audited by Coopers & Lybrand L.L.P., independent public accountants, as indicated in their report and are incorporated by reference in reliance upon such firm given upon their authority as experts in accounting and auditing.

PART II

INFORMATION NOT REQUIRED IN PROSPECTUS

ITEM 14. OTHER EXPENSES OF ISSUANCE AND DISTRIBUTION.

The following table sets forth the various expenses to be incurred in connection with the sale and distribution of the shares being registered hereby, all of which will be borne by the Company. All amounts shown are estimates except the Securities and Exchange Commission registration fee.

Filing Fee - Securities and Exchange Commission	\$ 1,052
Legal fees and expenses of the Company	\$10,000
Accounting fees and expenses of the Company	\$ 3,000
Printing expenses	\$ 1,500
Miscellaneous expenses	\$ 1,000
Total Expenses	\$16,552 ======

ITEM 15. INDEMNIFICATION OF DIRECTORS AND OFFICERS.

Section 145 of the Delaware General Corporation Law provides that a corporation has the power to indemnify a director, officer, employee or agent of the corporation and certain other persons serving at the request of the corporation in related capacities against amounts paid and expenses incurred in connection with an action or proceeding to which he is or is threatened to be made a party by reason of such position, if such person shall have acted in good faith and in a manner he reasonably believed to be in or not opposed to the best interests of the corporation, and, in any criminal proceeding, if such person had no reasonable cause to believe his conduct was unlawful; provided that, in the case of actions brought by or in the right of the corporation, no indemnification shall be made with respect to any matter as to which such person shall have been adjudged to be liable to the corporation unless and only to the extent that the adjudicating court determines that such indemnification is proper under the circumstances.

Article V of the Registrant's By-laws provides that a director or officer of the Registrant (a) shall be indemnified by the Registrant against all expenses (including attorneys' fees), judgments, fines and amounts paid in settlement actually and reasonably incurred in connection with any litigation or other legal proceeding (other than an action by or in the right of the Registrant) brought against him by virtue of his position as a director or officer of the Registrant if he acted in good faith and in a manner he reasonably believed to be in or not opposed to the best interests of the Registrant, and, with respect to any criminal action or proceeding, had no reasonable cause to believe his conduct was unlawful and (b) shall be indemnified by the Registrant against expenses (including attorneys' fees) incurred in connection with the defense or settlement of any action or suit by or in the right of the Registrant by virtue of his position as a director or officer of the Registrant if he acted in good faith and in a manner he reasonably believed to be in or not opposed to the best interests of the Registrant, except that no indemnification shall be made with respect to any such matter as to which such director or officer shall have been adjudged to be liable to the Registrant, unless and only to the extent that a court determines upon application that, despite the adjudication of liability but in view of all the

circumstances of the case, such person is fairly and reasonably entitled to indemnity for such expenses as the court deems proper. Notwithstanding the foregoing, to the extent that a director or officer has been successful, on the merits or otherwise, he shall be indemnified against expenses (including attorneys' fees) actually and reasonably incurred by him in connection therewith. Expenses incurred in defending a civil or criminal action, suit or proceeding may be paid by the Registrant upon receipt of an undertaking by the director or officer to repay such amount if the Registrant ultimately determines that he is not entitled to indemnification.

Indemnification shall be made by the Registrant upon a determination that the applicable standard of conduct required for indemnification has been met and that indemnification of a director or officer is proper. Such determination shall be made (a) by the Board of Directors by a majority vote of a quorum consisting of directors who were not parties to the action, or (b) if such a quorum is not obtainable, or if a quorum of disinterested directors so directs, by independent legal counsel in a written opinion, or (c) by the stockholders of the Registrant.

Article V of the By-laws of the Registrant further provides that the indemnification provided therein is not exclusive, and provides that to the extent the Delaware General Corporation Law is amended or supplemented, Article V shall be amended automatically and construed so as to permit indemnification and advancement of expenses to the fullest extent permitted by such law.

Article EIGHTH of the Registrant's Certificate of Incorporation provides that no director of the Registrant shall be personally liable to the Registrant or its stockholders for monetary damages for breach of fiduciary duty as a director; provided, that a director shall remain liable (i) for any breach of such director's duty of loyalty to the Registrant or its stockholders, (ii) for acts or omissions not in good faith or which involve intentional misconduct or a knowing violation of law, (iii) for participation in a Board of Directors' action authorizing an unlawful dividend or unlawful stock purchase or redemption under Section 174 of the Delaware General Corporation Law, or (iv) for any transaction from which such director derived an improper personal benefit.

ITEM 16. LIST OF EXHIBITS.

- 2 Agreement and Plan of Merger by and among American Superconductor Corporation, Applied Engineering Technologies, Ltd. and James Maguire dated July 31, 1997.
- 4.1* Restated Certificate of Incorporation of the Registrant.
- 4.2** By-laws of the Registrant, as amended to date.
- 5 Opinion of Hale and Dorr LLP.
- 23.1 Consent of Hale and Dorr LLP, included in Exhibit 5 filed herewith.
- 23.2 Consent of Coopers & Lybrand L.L.P.
- 23.3 Consent of Ernst & Young LLP
- 23.4 Consent of Smith & Gesteland, LLP
- 24 Power of Attorney (See page II-5 of this Registration Statement).

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- * Incorporated by reference to Exhibits to the Registrant's Annual Report on Form 10-K filed with the Commission on June 29, 1992.
- ** Incorporated by reference to Exhibits to the Registrant's Registration Statement on Form S-1 (File No. 33-43647).

ITEM 17. UNDERTAKINGS.

The undersigned Registrant hereby undertakes:

- (1) To file, during any period in which offers or sales are being made, a post-effective amendment to this Registration Statement:
 - (i) To include any prospectus required by Section 10(a)(3) of the Securities Act of 1933, as amended (the "Securities Act");
 - (ii) To reflect in the prospectus any facts or events arising after the effective date of this Registration Statement (or the most recent post-effective amendment thereof) which, individually or in the aggregate, represent a fundamental change in the information set forth in this Registration Statement. Notwithstanding the foregoing, any increase or decrease in the volume of securities offered (if the total dollar value of securities offered would not exceed that which was registered) and any derivation from the low or high and of the estimated maximum offering range may be reflected in the form of prospectus filed with the Commission pursuant to Rule 424(b) if, in the aggregate, the changes in volume and price represent no more than 20 percent change in the maximum aggregate offering price set forth in the "Calculation of Registration Fee" table in the Registration Statement; and
 - (iii) To include any material information with respect to the plan of distribution not previously disclosed in this Registration Statement or any material change to such information in this Registration Statement.
- (2) That, for the purposes of determining any liability under the Securities Act, each post-effective amendment that contains a form of prospectus shall be deemed to be a new registration

statement relating to the securities offered therein, and the offering of such securities at the time shall be deemed to be the initial bona fide offering thereof

(3) To remove from registration by means of a post-effective amendment any of the securities being registered which remain unsold at the termination of the offering.

The Company hereby undertakes that, for purposes of determining any liability under the Securities Act, each filing of the Company's annual report pursuant to Section 13(a) or 15(d) of the Exchange Act (and, where applicable, each filing of an employee benefit plan's annual report pursuant to Section 15(d) of the Exchange Act) that is incorporated by reference in this Registration Statement shall be deemed to be a new registration statement relating to the securities offered therein and the offering of such securities at the time shall be deemed to be the initial bona fide offering thereof.

Insofar as indemnification for liabilities arising under the Securities Act may be permitted to directors, officers and controlling persons of the Corporation pursuant to the indemnification provisions described herein, or otherwise, the Company has been advised that in the opinion of the Securities and Exchange Commission such indemnification is against public policy as expressed in the Securities Act and is, therefore, unenforceable. In the event that a claim for indemnification against such liabilities (other than the payment by the Company of expenses incurred or paid by a director, officer or controlling person of the Company in the successful defense of any action, suit or proceeding) is asserted by such director, officer or controlling person in connection with the securities being registered, the Company will, unless in the opinion of its counsel the matter has been settled by controlling precedent, submit to a court of appropriate jurisdiction the question whether such indemnification by it is against public policy as expressed in the Securities Act and will be governed by the final adjudication of such issue.

SIGNATURES

Pursuant to the requirements of the Securities Act, the Registrant certifies that it has reasonable grounds to believe that it meets all of the requirements for filing on Form S-3 and has duly caused this Registration Statement to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Westborough, Commonwealth of Massachusetts, on this ____ day of September, 1997.

AMERICAN SUPERCONDUCTOR CORPORATION

By: /s/ Gregory J. Yurek

Gregory J. Yurek Chairman of the Board, President and

Chairman of the Board, President a Chief Executive Officer

POWER OF ATTORNEY

We, the undersigned directors and officers of American Superconductor Corporation hereby constitute Gregory J. Yurek, Roland Lefebvre and Patrick J. Rondeau, and each of them singly, our true and lawful attorneys with full power to them, and each of them singly, to sign for us and in our names in the capacities indicated below, the Registration Statement on Form S-3 filed herewith and any and all pre-effective and post-effective amendments to said Registration Statement (including without limitation any subsequent Registration Statement for the same offering which may be filed under Rule 462 of the Securities Act), and generally to do all such things in our name and behalf in our capacities as directors and officers to enable American Superconductor Corporation to comply with all requirements of the Securities Act of 1933, as amended, and all requirements of the Securities and Exchange Commission, hereby ratifying and confirming our signatures as they may be signed by said attorneys, or any of them, to said Registration Statement and any and all amendments thereto.

Pursuant to the requirements of the Securities Act of 1933, this Registration Statement has been signed by the following persons in the capacities and on the date indicated.

Signature 	Title 	Date
/s/ Gregory J. Yurek Gregory J. Yurek	Chairman of the Board, President and Chief Executive Officer and Director (Principal Executive Officer)	September 23, 1997
/s/ Thomas Rosa Thomas Rosa	Principal Financial Officer and Principal - Accounting Officer	September 23, 1997

/s/ Albert J. Baciocco, Jr.	Director	September 23, 1997
Albert J. Baciocco, Jr.		
/s/ Frank Borman	Director	September 23, 1997
Frank Borman		
/s/ Peter O. Crisp	Director	September 22, 1997
Peter O. Crisp		
/s/ Richard Drouin	Director	September 22, 1997
Richard Drouin		
/s/ Gerard J. Menjon	Director	September 23, 1997
Gerard J. Menjon		
/s/ Andrew G.C. Sage, II	Director	September 23, 1997
Andrew G.C. Sage, II		
/s/ John B. Vander Sande	Director	September 24, 1997
John B. Vander Sande		

Execution Copy

AGREEMENT AND PLAN OF MERGER

BY AND AMONG

AMERICAN SUPERCONDUCTOR CORPORATION

AND

APPLIED ENGINEERING TECHNOLOGIES, LTD.

AND

JAMES MAGUIRE

DATED AS OF JULY 30, 1997

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AGREEMENT AND PLAN OF MERGER

Agreement entered into as of July 30, 1997 by and among American Superconductor Corporation, a Delaware corporation ("ASC") and Applied Engineering Technologies, Ltd., a Massachusetts corporation ("AET") and James Maguire (the "Stockholder"). ASC, AET and the Stockholder are referred to collectively herein as the "Parties."

THIS AGREEMENT CONTEMPLATES A TAX-FREE (PURSUANT TO SECTION 368 OF THE INTERNAL REVENUE CODE OF 1986, AS AMENDED) MERGER OF AET INTO ASC. IN SUCH MERGER, THE STOCKHOLDER, WHO IS THE SOLE STOCKHOLDER OF AET, WILL RECEIVE COMMON STOCK OF ASC IN EXCHANGE FOR HIS CAPITAL STOCK OF AET.

NOW, THEREFORE, IN CONSIDERATION OF THE REPRESENTATIONS, WARRANTIES AND COVENANTS HEREIN CONTAINED AND OTHER GOOD AND VALUABLE CONSIDERATION, THE RECEIPT AND SUFFICIENCY OF WHICH IS HEREBY ACKNOWLEDGED, THE PARTIES AGREE AS FOLLOWS:

ARTICLE I

THE MERGER

- 1.1 THE MERGER. Upon and subject to the terms and conditions of this Agreement, AET shall merge with and into ASC (with such merger referred to herein as the "Merger") at the Effective Time (as defined below). From and after the Effective Time, the separate corporate existence of AET shall cease and ASC shall continue as the surviving corporation in the Merger. The "Effective Time" shall be the time at which ASC and AET file the Certificate of Merger prepared and executed in accordance with the relevant provisions of the Delaware General Corporation Law (the "Certificate of Merger") with the Secretary of State of the State of Delaware. The Merger shall have the effects set forth in Section 259 of the Delaware General Corporation Law.
- 1.2 THE CLOSING. The closing of the transactions contemplated by this Agreement (the "Closing") shall take place at the offices of Hale and Dorr LLP in Boston, Massachusetts, simultaneously with the execution and delivery of this Agreement (the "Closing Date").
 - 1.3 ACTIONS AT THE CLOSING. At the Closing:
- (a) The Stockholder and ASC shall execute and deliver an Employment Letter substantially in the form attached hereto as EXHIBIT A (the "Maguire Employment Letter");

- (b) Peter Winn ("Winn") and ASC shall execute and deliver an Employment Letter substantially in the form attached hereto as EXHIBIT B (the "Winn Employment Letter");
- (c) the Stockholder shall deliver to ASC certificates evidencing the AET Shares (as defined below) duly endorsed in blank or with stock powers duly executed by the Stockholder;
- (d) ASC shall deliver to the Stockholder certificates for 53,475 shares and 8,000 shares of the ASC Shares (as defined below) other than the Escrow Shares (as defined below);
- (e) ASC shall pay AET an aggregate of \$42,000 to AET to be used in connection with the expenses described in Section 4.8 hereof;
- (f) The promissory note in the amount of \$178,344.98 made by AET to the Stockholder shall have been surrendered for cancellation to AET as a capital contribution by the Stockholder;
- (g) ASC shall make a loan to the Stockholder in the amount of \$80,000 pursuant to a promissory note in the form attached hereto as EXHIBIT C, which promissory note shall be secured by a pledge of 8,000 of the ASC Shares to the Stockholder, such pledge to be substantially in the form attached hereto as EXHIBIT D. The Stockholder shall contribute \$54,774 of such loan proceeds to AET immediately prior to the Closing to pay the expenses described in Section 4.8 hereof;
- (h) Each of James Maguire, Cheryl Maguire and Peter Winn shall execute a release in the form attached hereto as EXHIBIT E, acknowledging that ASC will not be liable for back wages owed to any of them at the Closing Date;
- (i) ASC shall hold the Escrow Shares in accordance with and in anticipation of the actions described in Section 4.9 hereof;
- (j) AET and ASC shall file with the Secretary of State of the State of Delaware the Certificate of Merger;
- (k) AET shall file with the Secretary of State of the Commonwealth of Massachusetts Articles of Merger pursuant to Section 79 of Chapter 156(B) of the Massachusetts General Laws; and
- (1) ASC and the Stockholder shall deliver such closing certificates as may be reasonably requested by the other Party.

- 1.4 FURTHER ASSURANCES. At any time and from time to time after the Closing, at ASC's request and without further consideration, the Stockholder shall promptly execute and deliver such instruments of sale, transfer, conveyance, assignment and confirmation and take all such other action as ASC may reasonably request to more effectively transfer, convey and assign to ASC, and to confirm ASC's title to, all of the AET Shares, to put ASC in actual possession and operating control of the assets, properties and business of AET, to assist ASC in exercising all rights with respect thereto and to carry out the purpose and intent of this Agreement.
- 1.5 CONVERSION OF SHARES. At the Effective Time, by virtue of the Merger and without any action on the part of any Party or the holder of any of the following securities, the 51,000 shares of common stock, no par value per share, of AET (the "AET Shares") issued and outstanding immediately prior to the Effective Time shall be converted into and represent the right to receive 68,306 shares of common stock, \$.01 par value per share, of ASC (the "ASC Shares").
- 1.6 NO FURTHER RIGHTS. From and after the Effective Time, no AET Shares shall be deemed to be outstanding, and holders of certificates formerly representing AET Shares shall cease to have any rights with respect thereto, except as provided herein or by law.
- 1.7 CERTIFICATE OF INCORPORATION AND BY-LAWS. The Certificate of Incorporation of ASC in effect at the Effective Time shall continue to be the Certificate of Incorporation of ASC until further amended in accordance with the provisions of applicable law. The By-laws of ASC in effect at the Effective Time shall continue to be the By-laws of ASC until amended in accordance with the provisions thereof and applicable law.
- 1.8 DIRECTORS AND OFFICERS. The members of the Board of Directors and the officers of ASC at the Effective Time shall continue in office until the expiration of their respective terms of office and until their successors have been elected and qualified.

ARTICLE IIA

REPRESENTATIONS AND WARRANTIES REGARDING THE STOCKHOLDER

Except as set forth in the disclosure schedule of AET attached hereto (the "AET Disclosure Schedule"), the Stockholder represents and warrants to ASC as follows:

2A.1 OWNERSHIP OF AET SHARES. The Stockholder has good and marketable title to the AET Shares, free and clear of any and all Security Interests (as defined below). The Stockholder has the full right, power and authority to sell, transfer,

convey, assign and deliver to ASC at the Closing the AET Shares and, upon consummation of the Merger contemplated hereby, ASC will acquire good and marketable title to the AET Shares, free and clear of all Security Interests. For purposes of this Agreement, "Security Interest" means any mortgage, pledge, security interest, encumbrance, charge, lien, contractual restriction or covenant, option or other adverse claim (whether arising by contract or by operation of law).

2A.2 AUTHORITY. The Stockholder has all requisite power and authority to execute and deliver this Agreement and the Maguire Employment Letter and to perform the Stockholder's obligations hereunder and thereunder. This Agreement has been duly and validly executed and delivered by the Stockholder, and constitutes a valid and binding obligation of the Stockholder, enforceable against the Stockholder in accordance with its terms.

2A.3 NONCONTRAVENTION. This Agreement has been duly executed by the Stockholder. This Agreement and all other agreements and obligations entered into and undertaken in connection with the transactions contemplated hereby to which the Stockholder is a party, including the Maguire Employment Letter, constitute the valid and legal binding obligations of the Stockholder, enforceable against him in accordance with their respective terms. The execution, delivery and performance by the Stockholder of this Agreement and the agreements provided for herein, and the consummation by the Stockholder of the transactions contemplated hereby and thereby, will not, with or without the giving of notice or the passage of time or both: (i) conflict with, result in a breach of, constitute a default under, or require any notice, consent or waiver under, any agreement or instrument to which the Stockholder is a party or by which the Stockholder is bound, (ii) result in the imposition of any Security Interest upon the AET Shares or any AET asset or any asset owned by the Stockholder which is used by AET to operate its business, or (iii) violate any law, rule, regulation, order, writ, injunction, judgment or decree or award of any court, governmental, regulatory or administrative agency (a "Governmental Agency") or arbitrator applicable to the Stockholder, the AET Shares or any AET

2A.4 INVESTMENT REPRESENTATION. The Stockholder:

(a) is acquiring the ASC Shares for the Stockholder's own account for investment only, and not with a view to, or for resale in connection with, any distribution or public offering of the ASC Shares in violation of the Securities Act of 1933, as amended (the "Securities Act"), or any rule or regulation under the Securities Act, nor with any present intention of distributing or selling the same in violation of the Securities Act or any rule or regulation thereunder; and the Stockholder has no present or contemplated agreement, undertaking, arrangement, obligation, indebtedness or commitment providing for the distribution thereof;

- (b) has carefully reviewed the ASC Reports (as defined below) and the representations concerning ASC contained in this Agreement, and has made detailed inquiry concerning ASC, its business and its personnel; the officers of ASC have made available to the Stockholder the opportunity to ask questions and receive answers concerning the terms and conditions of the offering of the ASC Shares made hereby and to obtain any additional information that ASC possesses or can acquire without unreasonable effort or expense that is necessary to verify the accuracy of information provided by ASC to the Stockholder, in evaluating the suitability of an investment in ASC; and the Stockholder has not relied upon any representations or other information (whether oral or written) other than as set forth in this Agreement;
- (c) understands that the ASC Shares have not been registered under the Securities Act and are "restricted securities" within the meaning of Rule 144 under the Securities Act; and that the ASC Shares cannot be sold, transferred or otherwise disposed of unless ASC has received an opinion of counsel from counsel reasonably acceptable to ASC to the effect such shares have been registered under the Securities Act or an exemption from registration is then available; and
- (d) acknowledges that a legend substantially in the following form will be placed on each certificate representing the ASC Shares:

"The shares represented by this certificate have not been registered under the Securities Act of 1933, as amended, and may not be offered, sold, transferred or otherwise disposed of in the absence of an effective registration statement under such Act or an opinion of counsel satisfactory to the corporation to the effect that such registration is not required is delivered to the corporation."

2A.5 POOLING REPRESENTATION. Since January 1, 1997, the Stockholder has not sold, exchanged, transferred, pledged, disposed or otherwise reduced his risk relative to any AET Shares owned by him in contemplation of this Agreement.

ARTICLE IIB

REPRESENTATIONS AND WARRANTIES REGARDING AET

Except as set forth in AET Disclosure Schedule, each of the Stockholder and AET, jointly and severally, represent and warrant to ASC as follows:

2B.1 ORGANIZATION, QUALIFICATION AND CORPORATE POWER. AET is a corporation duly organized, validly existing and in corporate and tax good standing under the laws of the Commonwealth of Massachusetts. AET is duly qualified to conduct business and is in corporate and tax good standing under the laws of each

jurisdiction in which the nature of its businesses or the ownership or leasing of its properties requires such qualification, except where the failure to be so qualified or to be in good standing, individually or in the aggregate, would not have a material adverse effect on the business, assets, results of operations or financial condition of AET (an "AET Material Adverse Effect"). AET has all requisite corporate power and authority to carry on the business in which it is engaged and to own and use the properties owned and used by it. AET has furnished to ASC true, complete and accurate copies of its Articles of Organization and By-laws, each as amended and as in effect on the date hereof.

2B.2 CAPITALIZATION. The authorized capital stock of AET consists of 100,000 shares of AET Common Stock, of which 51,000 shares are issued and outstanding. All of the issued and outstanding shares of AET Common Stock are owned of record and beneficially by the Stockholder and are duly authorized, validly issued, fully paid and nonassessable. There are no outstanding (a) securities or obligations convertible into or exchangeable for capital stock of AET; (b) options, warrants or other rights to purchase or subscribe for capital stock of AET or securities or obligations convertible into or exchangeable for capital stock of AET; or (c) agreements of any kind relating to the issuance of any capital stock of AET, any such convertible or exchangeable securities or obligations or any such options, warrants or rights. There are no outstanding or authorized stock appreciation, phantom stock or similar rights with respect to AET. There are no agreements, voting trusts, proxies, or understandings with respect to the voting, or registration under the Securities Act, of any AET Shares. All of the issued and outstanding shares of AET Common Stock were issued in compliance with applicable federal and state securities laws.

2B.3 AUTHORITY AND NONCONTRAVENTION.

- (a) AUTHORITY. AET has all requisite power and authority to execute and deliver this Agreement and to perform its obligations hereunder. The execution and delivery of this Agreement, the performance of this Agreement and the consummation of the transactions contemplated hereby have been duly and validly authorized by all necessary corporate action by AET. This Agreement has been duly and validly executed and delivered by AET, and constitutes a valid and binding obligation of AET, enforceable against AET in accordance with its terms.
- (b) NONCONTRAVENTION. Subject to the filing of the Certificate of Merger as required by the Delaware General Corporation Law, neither the execution and delivery of this Agreement by AET, nor the consummation by AET of the transactions contemplated hereby, will (i) conflict with or violate any provision of the charter or By-laws of AET, (ii) require on the part of AET any filing with, or any permit, authorization, consent or approval of, any court, arbitrational tribunal, administrative agency or commission or other governmental or regulatory authority

or agency (a "Governmental Entity"), other than any filing, permit, authorization, consent or approval which if not obtained or made would not have a material adverse effect on the assets, business, financial condition, results of operations or future prospects of AET or on the ability of the Parties to consummate the transactions contemplated by this Agreement, (iii) conflict with, result in a breach of, constitute (with or without due notice or lapse of time or both) a default under, result in the acceleration of, create in any party the right to accelerate, terminate, modify or cancel, or require any notice, consent or waiver under, any contract, lease, sublease, license, sublicense, franchise, permit, indenture, agreement or mortgage for borrowed money, instrument of indebtedness, Security Interest or other arrangement to which AET is a party or by which AET is bound or to which any of their assets is subject, other than any conflict, breach, default, acceleration, termination, modification or cancellation which individually or in the aggregate would not have an AET Material Adverse Effect or would not affect the ability of the Parties to consummate the transactions contemplated by this Agreement, (d) result in the imposition of any Security Interest upon any assets of AET or (e) violate any order, writ, injunction, decree, statute, rule or regulation applicable to AET or any of its properties or assets.

2B.4 SUBSIDIARIES. AET does not, directly or indirectly, own any stock of, or other equity interest in, any corporation, partnership, trust or other business association.

2B.5 FINANCIAL STATEMENTS AND INFORMATION.

- (a) AET has previously delivered to ASC (i) its unaudited balance sheet, statement of operations and statement of cash flows as of and for the fiscal year ended December 31, 1996, (ii) its unaudited balance sheet, statement of operations and statement of cash flows as of and for the six-month period ended June 30, 1997 and (iii) its unaudited balance sheet, statement of operations and statement of cash flows as of and for the period ended July 23, 1997. For purposes of this Agreement, such financial statements shall be referred to as the "AET Financial Statements" and the July 23, 1997 balance sheet of AET shall be referred to as the "AET 1997 Balance Sheet." The AET Financial Statements (i) have been prepared in accordance with generally accepted accounting principles consistently applied ("GAAP") (except that the unaudited interim financial statements do not contain footnotes and are subject to normal, recurring year-end adjustments which will not be material), and (ii) fairly present, as of the dates and for the periods therein indicated, the financial condition and the results of operations of AET.
- (b) AET has no liability or obligation whatsoever, whether accrued, absolute, contingent or otherwise, other than (i) the liabilities shown on the AET 1997 Balance Sheet, (ii) liabilities, similar in nature to those shown on the AET 1997 Balance Sheet, which have arisen after the date of the AET 1997 Balance Sheet in the ordinary course of business consistent with past practice (including with respect to

amount) (the "Ordinary Course of Business"), (iii) contractual liabilities which are not required to be reflected on a balance sheet under GAAP and (iv) liabilities for the transaction expenses permitted under Section 4.2.

- (c) Since July 23, 1997, there has occurred no event or development which has had or may reasonably be foreseen to have in the future an AET Material Adverse Effect.
- 2B.6 OPERATION OF AET BUSINESS. Since July 23, 1997, AET has not done, nor has it agreed to do, any of the following:
- (a) repurchased any shares of AET capital stock or any rights, warrants or options to acquire any such shares;
- (b) paid any dividend or other distribution (whether in cash, stock or property or any combination thereof) in respect of its capital stock;
- (c) created, incurred or assumed any debt (including capital lease obligations); assumed, guaranteed, endorsed or otherwise become liable for the obligations of any other person; or made any loans, advances or capital contributions to, or investments in, any other person or entity;
- (d) increased in any manner the compensation or fringe benefits of, or materially modified the employment terms of, or paid any bonuses to, its employees; or hired or fired any key employee;
- (e) acquired, sold, leased, encumbered or disposed of any assets, other than (i) purchases and sales of assets in the Ordinary Course of Business;
- (f) made any capital expenditures in excess of \$10,000 per item or group of related items; or
- (g) paid any obligation or liability other than payments in the Ordinary Course of Business.
- 2B.7 ASSETS. AET owns or leases all tangible assets necessary for the conduct of its business as presently conducted. Each such tangible asset is free from material defects, has been maintained in accordance with normal industry practice, is in good operating condition and repair (subject to normal wear and tear and obsolescence) and is suitable for the purposes for which it presently is used. No asset owned by AET (tangible or intangible) is subject to any Security Interest, except as described in Section 2B.7 of the AET Disclosure Schedule.

2B.8 INTELLECTUAL PROPERTY. AET owns or has the enforceable right to use all Intellectual Property (as defined below) used in or necessary for the operation of its business as presently conducted ("AET Intellectual Property"). Each item of AET Intellectual Property will be owned or available for use by AET on the same terms and conditions immediately following the Closing. For purposes of this Agreement, "Intellectual Property" means all (i) patents and patent applications, (ii) trademarks, service marks, logos, trade names and corporate names and registrations and applications for registration thereof, (iii) copyrights and registrations and applications for registration thereof, (iv) computer software, data and documentation, (v) trade secrets and confidential business information, customer and mailing lists, designs, copyrightable works, financial, marketing and business data, pricing and cost information, business and marketing plans, and supplier lists and information and (vi) other proprietary rights relating to any of the foregoing.

2B.9 OWNED REAL PROPERTY. AET does not own, nor has it ever owned, any real property.

2B.10 REAL PROPERTY LEASES. Section 2B.10 of the AET Disclosure Schedule lists all leases or subleases of real property to which AET is a party. AET has delivered to ASC true, complete and accurate copies of the leases and subleases (each as amended to date) listed in Section 2B.10 of the AET Disclosure Schedule.

2B.11 CONTRACTS. Section 2B.11 of the AET Disclosure Schedule lists each of the following contracts to which AET is a party:

- (a) any contract (or group of related contracts) for the lease of personal property from third parties providing for lease payments in excess of \$10,000 per annum;
- (b) any contract or purchase commitment (or group of related contracts or purchase commitments) for the purchase of raw materials, commodities, supplies, products or other personal property or for the receipt of services (i) which calls for performance over a period of more than one year, (ii) which involves more than the sum of \$10,000, or (iii) in which AET has agreed to purchase a minimum quantity of goods or services or has agreed to purchase goods or services exclusively from a certain party;
 - (c) any contract establishing a partnership or joint venture;
- (d) any contract (or group of related contracts) under which AET has created, incurred, assumed, or guaranteed indebtedness (including capitalized lease obligations) involving more than \$10,000 or under which it has imposed a Security Interest on any of its assets;

- (e) any contract concerning confidentiality, non-solicitation or non-competition;
- (f) any contract involving the Stockholder or his affiliates (which for purposes of this Agreement shall mean the members of a person's immediate family or of their spouse's immediate family (including parents, siblings and children) or, with respect to an entity, another entity that directly or indirectly, through one or more intermediaries controls, or is controlled by, or is under common control with the entity);
- (g) any contract under which the consequences of a default or termination could have an AET Material Adverse Effect; and
- (h) any other contract (or group of related contracts) either involving more than \$25,000 or not entered into in the Ordinary Course of Business.

AET has delivered to ASC a true, complete and accurate copy of each contract (as amended to date) listed in Section 2B.11 of the AET Disclosure Schedule. With respect to each such contract: (i) the contract is legal, valid, binding and enforceable, and is in full force and effect; (ii) the contract will continue to be legal, valid, binding and enforceable, and in full force and effect immediately following the Closing in accordance with the terms thereof as in effect prior to the Closing; and (iii) except as described in Section 2B.11(iii) of the AET Disclosure Statement, neither AET nor, to the knowledge of AET or the Stockholder, any other party to such contract is in breach or default thereof, and, to the knowledge of AET or the Stockholder, no event has occurred which with notice or lapse of time would constitute a breach or default or permit termination, modification, or acceleration, under such contract.

2B.12 BOOKS AND RECORDS. The corporate minute books, financial and accounting records and other business records of AET are true, complete and accurate in all material respects.

2B.13 LITIGATION. There is no (a) unsatisfied judgement, order, decree, stipulation or injunction and (b) claim, complaint, action, suit, proceeding, hearing or investigation of or in any court or Governmental Entity or before any arbitrator to which AET is a party or, to the knowledge of AET or the Stockholder, is threatened to be made a party.

2B.14 PERMITS AND LEGAL COMPLIANCE. AET holds all permits, licenses, registrations, certificates, orders or approvals from any Governmental Entity that are required for AET to conduct its business as presently conducted, except for those the absence of which would not, individually or in the aggregate, have an AET Material Adverse Effect. AET, and the conduct and operations of its business, are in compliance with all laws (including rules and regulations thereunder) of any federal,

state, local or foreign government or Governmental Entity which are applicable to AET or its business, except for any violation of, or default under, a law which would not have an AET Material Adverse Effect.

2B.15 TAX MATTERS.

- (a) AET has filed on a timely basis all federal, state, local and foreign Tax (as defined below) returns that were required to be filed, all of which returns were accurate and complete in all material respects. AET has paid on a timely basis all Taxes which have become due and withheld and remitted on a timely basis any Taxes required to be withheld by it. No unsatisfied deficiencies have been asserted or assessed against AET as a result of any audit by the Internal Revenue Service or any state or local taxing authority, and no examination or audit by any such authority is currently in progress or, to the knowledge of AET or the Stockholder, threatened. "Tax" and "Taxes" mean all taxes, charges, fees and similar assessments (including without limitation those relating to income, receipts, excise, real property, personal property, sales, use, transfer, withholding, employment, payroll and franchises) imposed by the United States of America or any state, local or foreign government, or any agency thereof.
- (b) At all times since its formation through the Closing, AET has been and will be an S Corporation as defined in Section 1361 of the Internal Revenue Code of 1986, as amended.
- (c) AET's liability for Taxes for all periods ending on or before the Closing does not exceed any accruals or reserves (excluding any reserves, accruals or tax assets relating to deferred taxes) for Taxes reflected on the AET 1997 Balance Sheet.
- 2B.16 BROKERS' FEES. Neither AET nor the Stockholder has any liability or obligation to pay any fees or commissions to any broker, finder or agent with respect to the transactions contemplated by this Agreement.
- 2B.17 POOLING. Neither AET nor any of its affiliates, to the knowledge of AET or the Stockholder, has through the date of this Agreement taken or agreed to take any action that would prevent AET and ASC from accounting for the business combination to be effected by the Merger as a "pooling of interests" in conformity with GAAP.
- 2B.18 DISCLOSURE. No statement by AET or the Stockholder contained in this Agreement, the AET Disclosure Schedule or any certificate to be delivered by or on behalf of AET or the Stockholder pursuant to this Agreement contains or will contain any untrue statement of a material fact or omits or will omit to state any material fact necessary, in light of the circumstances under which it was or will be made, in order

to make the statements herein or therein not misleading. The Stockholder and AET have disclosed to ASC all material facts pertaining to the transactions contemplated by this Agreement.

ARTICLE III

REPRESENTATIONS AND WARRANTIES OF ASC

Except as set forth in the disclosure schedule of ASC attached hereto (the "ASC Disclosure Schedule"), ASC represents and warrants to the Stockholder as follows:

- 3.1 ORGANIZATION. ASC is a corporation duly organized, validly existing and in corporate good standing under the laws of the State of Delaware. ASC is duly qualified to conduct business and is in corporate good standing under the laws of each jurisdiction in which the nature of its businesses or the ownership or leasing of its properties require such qualification, except where the failure to be so qualified would not have a material adverse effect on the business, assets, results of operations or financial condition of the ASC and its subsidiaries, taken as a whole (an "ASC Material Adverse Effect"). ASC has all requisite corporate power and authority to carry on the business in which it is engaged and to own and use the properties owned and used by it. ASC has furnished to AET true, complete and accurate copies of the Certificate of Incorporation and By-laws of ASC, each as amended and in effect on the date hereof.
- 3.2 CAPITALIZATION. The authorized capital stock of ASC consists of 20,000,000 shares of ASC Common Stock, of which 11,594,484 shares were issued and outstanding as of the close of business on July 24, 1997. All of the issued and outstanding shares of capital stock of ASC are, and the ASC Shares will be when issued pursuant to this Agreement, duly authorized, validly issued, fully paid and nonassessable and free of preemptive rights.
- 3.3 AUTHORIZATION. ASC has all requisite corporate power and authority to execute and deliver this Agreement and the Maguire Employment Letter and to perform its obligations hereunder and thereunder. The execution and delivery by ASC of this Agreement and the Maguire Employment Letter and the performance by ASC of its obligations hereunder and thereunder have been duly and validly authorized by all necessary corporate action on the part of ASC. This Agreement has been validly executed and delivered by ASC and constitutes a valid and binding obligation of ASC, enforceable against ASC in accordance with its terms.
- 3.4 NONCONTRAVENTION. Subject to compliance with the applicable requirements of the Securities Act and any applicable state securities laws, the Securities Exchange Act of 1934, as amended, the rules and regulations of any exchange on which the Common Stock of ASC is listed, and the filing of the

Certificate of Merger as required by the Delaware General Corporation Law, neither the execution and delivery of this Agreement by ASC, nor the consummation by ASC of the transactions contemplated hereby, will (a) conflict with or violate any provision of the charter or By-laws of ASC, (b) require on the part of ASC or any corporation with respect to which ASC, directly or indirectly, has the power to vote or direct the voting of sufficient securities to elect a majority of the directors (a "Subsidiary") any filing with, or any permit, authorization, consent or approval of, any Governmental Entity, other than any filing, permit, authorization, consent or approval which if not obtained or made would not have a material adverse effect on the assets, business, financial condition, results of operations or future prospects of ASC or on the ability of the Parties to consummate the transactions contemplated by this Agreement, (c) conflict with, result in a breach of, constitute (with or without due notice or lapse of time or both) a default under, result in the acceleration of, create in any party the right to accelerate, terminate, modify or cancel, or require any notice, consent or waiver under, any contract, lease, sublease, license, sublicense, franchise, permit, indenture, agreement or mortgage for borrowed money, instrument of indebtedness, Security Interest or other arrangement to which ASC is a party or by which ASC is bound or to which any of their assets is subject, other than any conflict, breach, default, acceleration, termination, modification or cancellation which individually or in the aggregate would not have an ASC Material Adverse Effect or would not affect the ability of the Parties to consummate the transactions contemplated by this Agreement, (d) result in the imposition of any Security Interest upon any assets of ASC or (e) violate any order, writ, injunction, decree, statute, rule or regulation applicable to ASC or any of its properties or assets.

3.5 REPORTS AND FINANCIAL STATEMENTS.

- (a) ASC has previously furnished to the Stockholder complete and accurate copies, as amended or supplemented, of its (a) Annual Reports on Form 10-K for the fiscal years ended March 31, 1996 and March 31, 1997, as filed with the Securities and Exchange Commission (the "SEC"), and (b) all other reports filed by ASC under Section 13 of the Exchange Act with the SEC since July 1, 1996 (such reports are collectively referred to herein as the "ASC Reports"). The ASC Reports constitute all of the documents required to be filed by ASC under Section 13 of the Exchange Act with the SEC since July 1, 1996. As of their respective dates, the ASC Reports did not contain any untrue statement of a material fact or omit to state a material fact required to be stated herein or necessary to make the statements therein, in light of the circumstances under which they were made, not misleading.
- (b) The audited financial statements and unaudited interim financial statements of ASC including the ASC Reports (i) have been prepared in accordance with GAAP (except as may be indicated therein or in the notes thereto, and in the case of quarterly financial statements, as permitted by Form 10-Q under the Exchange

- Act), and (ii) fairly present, as of the dates and for the periods indicated, the financial condition and the results of operations of ASC and its subsidiaries, taken as a whole.
- (c) ASC has no liability or obligation whatsoever, whether accrued, absolute, contingent or otherwise, other than (i) the liabilities shown on the ASC Reports, (ii) liabilities, similar in nature to those shown on the ASC Reports, which have arisen after March 31, 1997 in the Ordinary Course of Business, (iii) contractual liabilities which are not required to be reflected on a balance sheet under GAAP and (iv) liabilities for the transaction expenses permitted under Section 4.2.
- (d) Since April 1, 1997, there has occurred no event or development which has had or may reasonably be foreseen to have in the future an ASC Material Adverse Effect.
- 3.6 LITIGATION. There is no (a) unsatisfied judgement, order, decree, stipulation or injunction or (b) claim, complaint, action, suit, proceeding, hearing or investigation of or in any court or Governmental Entity or before any arbitrator, to which ASC is a party or, to the knowledge of ASC, is threatened to be made a party, which may reasonably be expected to have an ASC Material Adverse Effect.
- $3.7 \; \text{FORM S-3}$. All requirements for use by the Company of a registration statement on Form S-3 with respect to the resale of the ASC Shares are satisfied.
- 3.8 DISCLOSURE. No statement by ASC contained in this Agreement, the ASC Disclosure Schedule or any certificate to be delivered by or on behalf of ASC pursuant to this Agreement contains or will contain any untrue statement of a material fact or omits or will omit to state any material fact necessary, in light of the circumstances under which it was or will be made, in order to make the statements herein or therein not misleading. ASC has disclosed to the Stockholder all material facts pertaining to the transactions contemplated by this Agreement.

ARTICLE IV

OTHER AGREEMENTS

- 4.1 STOCK OPTIONS. ASC hereby agrees that following the Closing it shall grant stock options under its 1996 Stock Option Plan to purchase an aggregate of at least 18,000 shares of ASC Common Stock to the employees of AET designated by the Stockholder.
- 4.2 EXPENSES. ASC shall be responsible for its own costs and expenses, including counsel fees, incurred in connection with the transactions contemplated by this Agreement. The Stockholder shall be responsible for his own costs and expenses

and the costs and expenses of AET incurred in connection with the transactions contemplated by this Agreement.

4.3 REGISTRATION RIGHTS.

(a) REGISTRATION OF SHARES. ASC shall file with the SEC, as promptly as practicable following the Closing, a registration statement on Form S-3 covering the resale to the public by the Stockholder of the ASC Shares (the "Stockholder Registration Statement"). ASC shall use its best efforts to cause the Stockholder Registration Statement to be declared effective by the SEC as soon as practicable, PROVIDED that the Stockholder Registration Statement shall not be declared effective until after financial results covering at least 30 days of combined operations of the Stockholder and ASC after the Closing shall have been publicly released. ASC shall cause the Stockholder Registration Statement to remain effective for at least one month after the date on which the Stockholder Registration Statement is declared effective or such earlier time as all of the ASC Shares covered by the Stockholder Registration Statement have been sold pursuant thereto.

(b) LIMITATIONS ON REGISTRATION RIGHTS.

- (i) ASC may, by written notice to the Stockholder, for a period of up to 45 days from the date of written notice, except in the case of Subsection 4.3(b)(i)(B)(z) below, for which there shall be no time limit, (A) delay the filing or effectiveness of the Stockholder Registration Statement or (B) suspend the Stockholder Registration Statement after effectiveness and require that the Stockholder immediately cease sales of shares pursuant to the Stockholder Registration Statement, in the event that (x) ASC files a registration statement (other than a registration statement on Form S-8 or its successor form) with the SEC for a public offering of its securities, (y) ASC is engaged in any activity or transaction that ASC desires to keep confidential for business reasons, if ASC determined in good faith that the public disclosure requirements imposed on ASC under the Securities Act in connection with the Stockholder Registration Statement would require disclosure of such activity, transaction, preparations or negotiations or (z) ASC is ineligible for use of a Form S-3.
- (ii) If ASC delays or suspends the Stockholder Registration Statement or requires the Stockholder to cease sales of shares pursuant to paragraph (a) above, ASC shall, as promptly as practicable following the termination of the circumstances which entitled ASC to do so, take such actions as may be necessary to file or reinstate the effectiveness of the Stockholder Registration Statement and/or give written notice to the Stockholder authorizing him to resume sales pursuant to the Stockholder Registration Statement. If as a result thereof the prospectus included in the Stockholder Registration Statement has been amended to comply with the requirements of the Securities Act, ASC shall enclose such revised prospectus with

the notice to the Stockholder given pursuant to this paragraph (ii), and the Stockholder shall make no offers or sales of shares pursuant to the Stockholder Registration Statement other than by means of such revised prospectus.

(c) REGISTRATION PROCEDURES.

- (i) In connection with the filing by ASC of the Stockholder Registration Statement, ASC shall furnish to the Stockholder a copy of the prospectus, including a preliminary prospectus, in conformity with the requirements of the Securities Act.
- (ii) ASC shall use its best efforts to register or qualify the ASC Shares covered by the Stockholder Registration Statement under the securities laws of such states as the Stockholder shall reasonably request; PROVIDED, HOWEVER, that ASC shall not be required in connection with this paragraph (ii) to qualify as a foreign corporation or execute a general consent to service of process in any jurisdiction.
- (iii)If ASC has delivered preliminary or final prospectuses to the Stockholder and after having done so the prospectus is amended to comply with the requirements of the Securities Act, ASC shall promptly notify the Stockholder and, if requested by ASC, the Stockholder shall immediately cease making offers or sales of shares under the Stockholder Registration Statement and return all prospectuses to ASC. ASC shall promptly provide the Stockholder with revised prospectuses and, following receipt of the revised prospectuses, the Stockholder shall be free to resume making offers and sales under the Stockholder Registration Statement.
- (iv) ASC shall pay the expenses incurred by it in complying with its obligations under this Section 4.3, including all registration and filing fees, exchange listing fees, fees and expenses of counsel for ASC, and fees and expenses of accountants for ASC, but excluding (A) any brokerage fees, selling commissions or underwriting discounts incurred by the Stockholder in connection with sale sunder the Stockholder Registration Statement and (B) the fees and expenses of any counsel retained by the Stockholder.
- (d) REQUIREMENTS OF THE STOCKHOLDER. ASC shall not be required to include any ASC Shares in the Stockholder Registration Statement unless:
- (i) the Stockholder furnishes to ASC in writing such information regarding such Stockholder as ASC may reasonably request in writing in connection with the Stockholder Registration Statement or as shall be required in connection therewith by the SEC or any state securities law authorities;

 $\mbox{\ \ (ii)}$ the Stockholder shall have provided to ASC its written agreement:

- (A) to indemnify ASC and each of its directors and officers against, and hold ASC and each of its directors and officers harmless from, any losses, claims, damages, expenses or liabilities (including reasonable attorneys fees) to which ASC or such directors and officers may become subject by reason of any statement or omission in the Stockholder Registration Statement made in reliance upon, or in conformity with, a written statement by the Stockholder furnished pursuant to this Section 4.3(c); and
 - (B) to report to ASC sales made pursuant to the Stockholder Registration Statement.
- (e) ASC agrees to indemnify and hold harmless the Stockholder against any losses, claims, damages, expenses or liabilities to which the Stockholder may become subject by reason of any untrue statements of a material fact contained in the Stockholder Registration Statement or any omission to state therein a fact required to be stated therein or necessary to make the statements therein not misleading, except insofar as such losses, claims, damages, expenses or liabilities arise out of or are based upon information furnished to ASC by or on behalf of the Stockholder for use in the Stockholder Registration Statement. ASC shall have the right to assume the defense and settlement of any claim or suit for which ASC may be responsible for indemnification under this Section 4.3(e).
- (f) ASSIGNMENT OF RIGHTS. The Stockholder may not assign any of its rights under this Section 4.3 except in connection with the transfer of some or all of the ASC Shares to a child or spouse, or trust for their benefit, PROVIDED that each such transferee agrees in a written instrument delivered to ASC to be bound by the provisions of this Section 4.3.

4.4 FILING RESPONSIBILITY.

- (a) The Stockholder shall prepare and file all income tax returns for AET for any taxable period ending on or before the Closing Date;
 - (b) ASC shall file all other returns with respect to AET;
- (c) With respect to any tax returns for taxable periods ending before the Closing Date, the Stockholder shall consult with ASC concerning each such return. The Stockholder shall provide ASC with a copy of each proposed tax return at least 15 days prior to the filing of such tax return, and ASC may provide comments thereon, which comments shall be delivered within seven days of receiving such copies; and

- (d) ASC and the Stockholder shall cooperate in the preparation of all tax returns and audits for any tax periods for which one party could reasonably require the assistance of the other party in obtaining the necessary information.
- 4.5 RESTRICTION ON TRANSFER. The Stockholder will not sell, exchange, transfer, pledge, dispose or otherwise reduce his risk relative to any ASC Shares or any part thereof owned by him until such time after the Effective Time as financial results covering at least thirty (30) days of the combined operations of ASC and AET after the Closing have been filed by ASC with the Securities and Exchange Commission or published by ASC in an Annual Report on Form 10-K, a Quarterly Report on Form 10-Q, a Current Report on Form 8-K, a quarterly or monthly earnings release, a press release, a registration statement, or other public issuance which includes combined sales and income of ASC and AET (the "Financial Results").
- 4.6 PAYMENT OF OUTSTANDING DEBT AND RELEASE OF GUARANTEES. Within 10 business days of the Closing, ASC shall pay and terminate, on behalf of AET, AET's current line of credit with Eastern Bank in the amount of \$50,000, AET's current working capital loan with Eastern Bank in the amount of \$19,166.67, and AET's line of credit with American Express Small Business Service in the amount of \$10,000. ASC and the Stockholder agree to work together with Eastern Bank and American Express Small Business Service to cancel the promissory notes and other debt documents and release the guarantees made by the Stockholder.
- 4.7 PUBLICATION OF FINANCIAL RESULTS. ASC agrees to use its best efforts to publish Financial Results by September 30, 1997.
- 4.8 PAYMENT OF TAX OBLIGATIONS. Within 5 business days after the Closing, ASC will cooperate with the Stockholder to cause AET to use the proceeds received by AET pursuant to Sections 1.3(e) and (g) to pay up to \$91,092 of federal and state payroll taxes due from AET prior to the date of the Closing and up to \$5,682 to pay AET's accounting fees and 1997 Massachusetts corporate excise taxes. Subject to such payments, the Stockholder agrees to pay all Taxes owed by AET with respect to periods prior to the Closing in excess of any accruals or reserves (excluding any reserves, accruals or tax assets) for taxes reflected on the AET 1997 Balance Sheet.
- 4.9 ESCROW. Upon the Closing, ASC will hold and not transfer to the Stockholder 6,831 ASC Shares. As promptly as possible after the Closing Date, ASC shall deposit with the Escrow Agent such ASC Shares issuable to the Stockholder pursuant to Section 1.5 (the "Escrow Fund"), for the purpose of securing the indemnification obligations of the Stockholder as set forth in this Agreement. The Escrow Fund shall be held by the Escrow Agent under the Escrow Agreement pursuant to the terms thereof. The Parties agree to execute an Escrow Agreement substantially in the form attached hereto as EXHIBIT F with such changes as the

contracting parties may agree upon. The Escrow Fund shall be held as a trust fund and shall not be subject to any lien, attachment, trustee process or any other judicial process of any creditor of any party, and shall be held and disbursed solely for the purposes and in accordance with the terms of the Escrow Agreement.

4.10 RELEASE OF LEASE GUARANTEE. ASC agrees to use its best efforts to obtain the release of the Stockholder from the Stockholder's guaranty of the lease dated December 29, 1992 of the premises at 155-B New Boston Street, Woburn, MA as promptly as practical after the Closing Date. For so long as ASC is unable to obtain such release, ASC agrees that it will not extend such lease without the Stockholder's consent and it will reimburse the Stockholder for any costs or expenses incurred by the Stockholder with respect to such guarantee for any periods following the Closing Date, subject to the Stockholder's indemnification obligations as set forth in Article VI.

ARTICLE V

DEFINITIONS

For purposes of this Agreement, each of the following defined terms is defined in the Section of this Agreement indicated below.

Defined Term	Section
AET	Preliminary Statement
AET 1997 Balance Sheet	2B.5(a)
AET Disclosure Schedule	Article IIB
AET Financial Statements	2B.5(a)
AET Intellectual Property	2B.10(a)
AET Material Adverse Effect	2B.1
AET Related Party Transactions	2B.26
AET Shares	1.5
ASC	Preliminary Statement
ASC Common Stock	Preliminary Statement
ASC Disclosure Schedule	Article III
ASC Material Adverse Effect	3.1
ASC Reports	3.5
ASC Shares	1.5
Agreed Amount	5.3(a)
Certificate of Merger	1.1
Closing	1.2

Winn Employment Letter

Defined Term Section Closing Date 1.2 Effective Time 2A.5 Financial Results 4.5 2B.5(a) GAAP Governmental Entity 2B.3 Holdings 2B.12(b) 5.3(a) Indemnified Party Maguire Employment Letter 1.3 Merger 1.1 Ordinary Course of Business 2B.3 Preliminary Statement Parties Permits 2B.25 Personal Property 2B.8(b) Purchase Price 1.2 Real Property 2B.12(b) Securities Act 2A.4(a) Security Interest 2A.1 Stockholder Preliminary Statement Subsidiary 3.4 Tax, Taxes 2B.15

ARTICLE VI

INDEMNIFICATION

1.4(b)

6.1 INDEMNIFICATION BY THE STOCKHOLDER. The Stockholder shall indemnify ASC in respect of, and hold ASC harmless against, any and all debts, obligations and other liabilities, monetary damages, fines, fees, penalties, interest obligations, deficiencies, losses and expenses (including without limitation amounts paid in settlement, interest, court costs, costs of investigations, fees and expenses of attorneys, accountants, financial advisors and other experts, and other expenses of litigation) ("Damages") incurred or suffered by ASC or any officer or director thereof resulting from, relating to or constituting:

(a) any misrepresentation, breach of warranty or failure to perform any covenant or agreement of AET or the Stockholder contained in this Agreement;

- (b) any failure of the Stockholder to have good, valid and marketable title to the issued and outstanding AET Shares held by the Stockholder, free and clear of all liens, claims, pledges, options, adverse claims or charges of any nature whatsoever;
- (c) all liabilities resulting from any claim by a stockholder or former stockholder of AET or any other person, firm, corporation or entity, seeking to assert, or based upon: (i) ownership or rights to ownership of any share of stock interests of AET; (ii) any rights of a stockholder, including any option or preemptive rights or rights to notice or to vote, but excluding dissenter's rights; (iii) any rights under the Articles of Organization, By-laws, or other organizational document of AET; or (iv) any claim that his, her or its shares were wrongly repurchased by AET; or
- (d) all liabilities resulting from the failure of the Stockholder to have any back wages owed to any AET employees at the date of Closing paid in full as of the date of Closing or to have the taxes and expenses described in Section 4.8 hereof.
- 6.2 INDEMNIFICATION BY ASC. ASC shall indemnify the Stockholder in respect of, and hold it harmless against, any and all Damages incurred or suffered by the Stockholder or any officer or director of AET resulting from, relating to or constituting any misrepresentation, breach of warranty or failure to perform any covenant or agreement of ASC contained in this Agreement.

6.3 CLAIMS FOR INDEMNIFICATION.

(a) A Party entitled to indemnification under this Article VI (an "Indemnified Party") shall give prompt written notification to the party from which indemnification is sought (the "Indemnifying Party") of the commencement of any action, suit or proceeding relating to a third party claim for which indemnification pursuant to this Article VI may be sought. Within 15 days after delivery of such notification, the Indemnifying Party may, upon written notice thereof to the Indemnified Party, assume control of the defense of such action, suit or proceeding with counsel reasonably satisfactory to the Indemnified Party, provided the Indemnifying Party acknowledges in writing to the Indemnified Party that any damages, fines, costs or other liabilities that may be assessed against the Indemnified Party in connection with such action, suit or proceeding constitute Damages for which the Indemnified Party shall be entitled to indemnification pursuant to this Article VI. If the Indemnifying Party does not assume control of such defense, the Indemnified Party shall control such defense. The party not controlling such defense may participate therein at its own expense; provided that if the Indemnifying Party assumes control of such defense and the Indemnified Party reasonably concludes that the Indemnifying Party and the Indemnified Party have conflicting interests or

different defenses available with respect to such action, suit or proceeding, the reasonable fees and expenses of counsel to the Indemnified Party shall be considered "Damages" for purposes of this Agreement. The party controlling such defense shall keep the other party advised of the status of such action, suit or proceeding and the defense thereof and shall consider in good faith recommendations made by the other party with respect thereto. The Indemnified Party shall not agree to any settlement of such action, suit or proceeding without the prior written consent of the Indemnifying Party, which shall not be unreasonably withheld. The Indemnifying Party shall not agree to any settlement of such action, suit or proceeding without the prior written consent of the Indemnified Party, which shall not be unreasonably withheld.

- (b) Notwithstanding the provisions of Section 6.3(a), if a third party asserts (other than by means of a lawsuit) that ASC is liable to it for a monetary or other obligation which may constitute or result in Damages for which ASC may be entitled to indemnification pursuant to this Article VI, and ASC reasonably determines that it has a valid business reason to fulfill such obligation, then (i) if time is of the essence, ASC shall be entitled to satisfy such obligation, without prior notice to or consent from the Stockholder (however ASC shall use its reasonable best efforts to give notice to and consult with the Stockholder prior to acting on the obligation, whenever practicable), (ii) ASC may make a claim for indemnification pursuant to this Article VI in accordance with the provisions of this Section 6.3, and (iii) ASC shall be reimbursed, in accordance with the provisions of this Section 6.3, for any such Damages for which it is entitled to indemnification pursuant to this Article VI (subject to the right of the Stockholder to dispute ASC's entitlement to indemnification or the amount for which it is entitled to indemnification).
- (c) Promptly following delivery of a written notice from the Indemnified Party which contains (i) a description of any Damages incurred by the Indemnified Party, (ii) a statement that the Indemnified Party is entitled to indemnification under this Article VI for such Damages and a reasonable explanation of the basis therefor, and (iii) a demand for payment in the amount of such Damages, the Indemnifying Party shall pay such amount to the Indemnified Party, by check or by wire transfer.
- 6.4 SURVIVAL. The representations and warranties of AET and the Stockholder set forth in this Agreement shall survive the Closing and the consummation of the transactions contemplated hereby and continue until 365 days after the Closing and shall not be affected by any examination made for or on behalf of ASC or the knowledge of any of ASC's officers, directors, stockholders, employees or agents. Notwithstanding the foregoing, the representations and warranties contained in Section 2B.14 relating to compliance with legal matters and 2B.15 relating to tax matters shall survive the Closing and the consummation of the

transactions contemplated thereby and continue until the expiration of the applicable statute of limitations.

 $6.5\ LIMITATIONS.$ Notwithstanding anything to the contrary herein, the aggregate liability for Damages under this Article VI shall not exceed the Escrow Fund.

ARTICLE VII

MISCELLANEOUS

- 7.1 PRESS RELEASES AND ANNOUNCEMENTS. For the first press release after the Closing, neither Party shall issue any press release or make any public announcement relating to the subject matter of this Agreement without first giving the other Parties the opportunity to review and comment.
- 7.2 NO THIRD PARTY BENEFICIARIES. This Agreement shall not confer any rights or remedies upon any person other than the Parties and their respective successors and permitted assigns.
- 7.3 ENTIRE AGREEMENT. This Agreement (including the documents referred to herein) constitutes the entire agreement among the Parties and supersedes any prior understandings, agreements or representations among the Parties, written or oral, that may have related in any way to the subject matter hereof.
- 7.4 SUCCESSION AND ASSIGNMENT. This Agreement shall be binding upon and inure to the benefit of the Parties named herein and their respective successors and permitted assigns. No Party may assign either this Agreement or any of its rights, interests, or obligations hereunder without the prior written approval of the other Party.
- 7.5 COUNTERPARTS. This Agreement may be executed in two or more counterparts, each of which shall be deemed an original but all of which together shall constitute one and the same instrument.
- 7.6 HEADINGS. The section headings contained in this Agreement are inserted for convenience only and shall not affect in any way the meaning or interpretation of this Agreement.
- 7.7 NOTICES. All notices, requests, demands, claims, and other communications hereunder shall be in writing. Any notice, request, demand, claim, or other communication hereunder shall be deemed duly delivered two business days after it is sent by registered or certified mail, return receipt requested, postage prepaid, or one business day after it is sent via a reputable nationwide overnight courier service, in each case to the intended recipient as set forth below:

IF TO THE STOCKHOLDER:

WITH A COPY TO:

At the address set forth on the signature page hereto

Goodwin, Procter & Hoar L.L.P. Exchange Place Boston, MA 02109 Attn: Paul W. Lee, Esq.

IF TO ASC:

WITH A COPY TO:

American Superconductor Corporation 2 Technology Drive Westborough, MA 01850 Attn: President

Hale and Dorr LLP 60 State Street Boston, MA 02109

Attn: Patrick J. Rondeau, Esq.

Any Party may give any notice, request, demand, claim, or other communication hereunder using any other means (including personal delivery, expedited courier, messenger service, telecopy, telex, ordinary mail, or electronic mail), but no such notice, request, demand, claim, or other communication shall be deemed to have been duly given unless and until it actually is received by the party for whom it is intended. Any Party may change the address to which notices, requests, demands, claims, and other communications hereunder are to be delivered by giving the other Parties notice in the manner herein set forth.

7.8 GOVERNING LAW AND JURISDICTION.

- (a) This Agreement shall be governed by and construed in accordance with the internal laws (and not the law of conflicts) of the Commonwealth of Massachusetts.
- (b) Each of the Parties (i) submits to the jurisdiction of any state or federal court sitting in Massachusetts in any action or proceeding arising out of or relating to this Agreement, (ii) agrees that all claims in respect of the action or proceeding may be heard and determined in any such court, and (iii) agrees not to bring any action or proceeding arising out of or relating to this Agreement in any other court. Each of the Parties waives any defense of inconvenient forum to the maintenance of any action or proceeding so brought and waives any bond, surety or other security that might be required of any other Party with respect thereto. Any Party may make service on another Party by sending or delivering a copy of the process to the Party to be served at the address and in the manner provided for the giving of notices in Section 7.8. Nothing in this Section 7.8 however, shall affect the right of any Party to serve legal process in any other manner permitted by law.
- 7.9 AMENDMENTS AND WAIVERS. No amendment of any provision of this Agreement shall be valid unless the same shall be in writing and signed by ASC and the Stockholder. No waiver by any Party of any default, misrepresentation, or breach of warranty or covenant hereunder, whether intentional or not, shall be deemed to extend to any prior or subsequent default, misrepresentation, or breach of warranty or covenant hereunder or affect in any way any rights arising by virtue of any prior or subsequent such occurrence.

7.10 DISPUTES. The Parties agree that, in the event of a dispute under this Agreement, the Parties shall negotiate in good faith for a period of sixty (60) days after written notice of such dispute has been given to the other Party or Parties, as the case may be. In the event that such dispute is not resolved within such 60 day period, the Parties are free to seek all other available remedies.

[remainder of page intentionally left blank]

IN WITNESS WHEREOF, the Parties hereto have executed this Agreement as of the date first above written. $\,$

Ву:	
Name: Title:	-
APPLIED ENGINEERING TECHNOLOGIES, LTD	
Ву:	
Name: Title:	_
THE STOCKHOLDER:	
JAMES MAGUIRE Address:	_

AMERICAN SUPERCONDUCTOR CORPORATION

EXHIBIT 5

HALE AND DORR LLP COUNSELLORS AT LAW

60 State Street, Boston, Massachusetts 02109 617-526-6000 - fax 617-526-5000

September 23, 1997

American Superconductor Corporation 2 Technology Drive Westborough, MA 01581

Ladies and Gentlemen:

We have assisted in the preparation of the Registration Statement on Form S-3 (the "Registration Statement") filed with the Securities and Exchange Commission under the Securities Act of 1933, as amended, relating to the registration of 68,306 shares of common stock, \$.01 par value per share (the "Shares"), of American Superconductor Corporation, a Delaware corporation (the "Company"), held by a certain stockholder of the Company.

We have examined the Certificate of Incorporation and By-laws of the Company and all amendments thereto and have examined and relied on the originals, or copies certified to our satisfaction, of such records of meetings, written actions in lieu of meetings, or resolutions adopted at meetings, of the directors of the Company and such other documents and instruments as in our judgment are necessary or appropriate to enable us to render the opinions expressed below.

In our examination of the foregoing documents, we have assumed (i) the genuineness of all signatures and the authenticity of all documents submitted to us as originals, (ii) the conformity to the originals of all documents submitted to us as certified or photostatic copies, and (iii) the authenticity of the originals of the latter documents.

Based upon and subject to the foregoing, we are of the opinion that the Shares have been duly and validly authorized and issued and are fully paid and non-assessable.

We hereby consent to the use of our name in the Registration Statement and in the related Prospectus under the caption "Legal Matters" and to the filing of this opinion as an exhibit to the Registration Statement.

Very truly yours,

/s/ HALE AND DORR LLP

HALE AND DORR LLP

EXHIBIT 23.2

CONSENT OF INDEPENDENT ACCOUNTANTS

We consent to the incorporation by reference in this registration statement of American Superconductor Corporation on Form S-3 of our report dated August 18, 1997, on our audits of the consolidated financial statements of American Superconductor Corporation as of March 31, 1997 and 1996, and for the years ended March 31, 1997, 1996 and 1995, which report is included on Form 8K as filed on September 5, 1997.

/s/ Coopers & Lybrand L.L.P.
Coopers & Lybrand L.L.P.

Boston, Massachusetts September 22, 1997

CONSENT OF INDEPENDENT AUDITORS

We consent to the incorporation by reference in the Registration Statement on Form S-3 and related prospectus of American Superconductor Corporation for the registration of 68,306 shares of its common stock, of our report dated February 29, 1996, with respect to the financial statements of Superconductivity, Inc. for the years ended December 31, 1996 and 1995 and the period from March 22, 1988 (Inception) to December 31, 1995 included in the Current Report on Form 8-K dated September 5, 1997 and Form 8-K/A dated June 19, 1997 filed by American Superconductor Corporation with the Securities and Exchange Commission.

Ernst & Young LLP

Milwaukee, Wisconsin September 22, 1997 1

CONSENT OF INDEPENDENT ACCOUNTANTS

We consent to the incorporation by reference in the Registration Statement of Form S-3 and related Prospectus of American Superconductor Corporation for the registration of 68,306 shares of its common stock, of our report dated February 7, 1997, on our audit of the financial statements of Superconductivity, Inc., as of December 31, 1996, and for the year then ended, which report is included in the Current Report of Form 8-K and Form 8-K/A filed by American Superconductor Corporation with the Securities and Exchange Commission.

Madison, Wisconsin September 24, 1997 /s/ Smith & Gesteland, LLP Smith & Gesteland, LLP